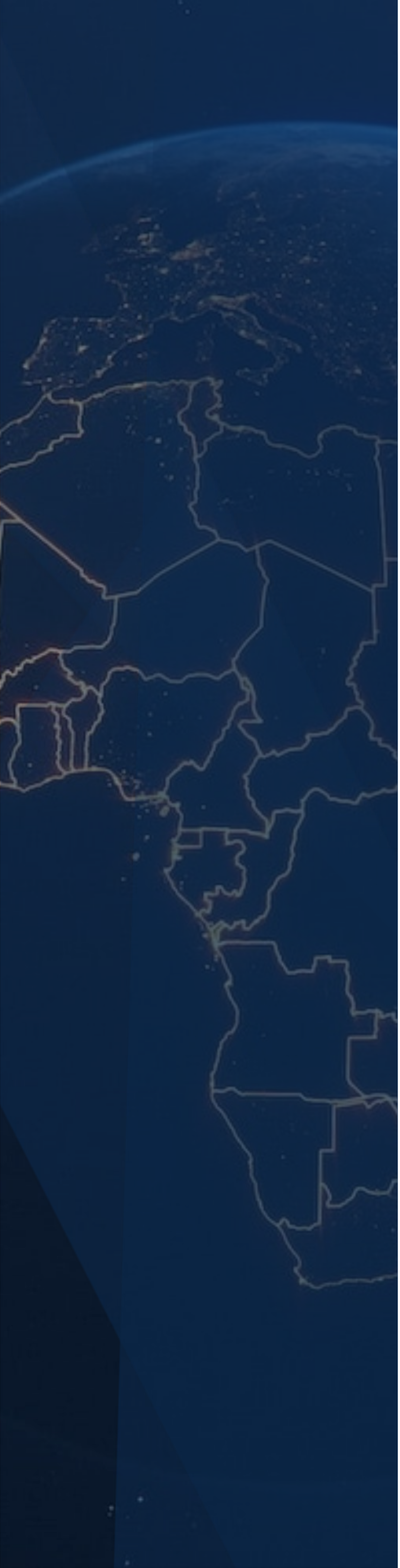
ETC
EXPORT, TRADING & COOPERATION

Annual Report

2024

Final version approved by ETC Invest SpA Board of Directors of 12.06.2025



Summary

ANCO MARZIO LENARDON
PRESIDENT & CHIEF EXECUTIVE OFFICER

Message from
The President & CEO

Financial Inclusion as a Driver of Sustainable Development

Achieving climate, environmental, and social sustainability goals—particularly in Africa—requires the mobilization of substantial public and private capital. In this context, financial inclusion becomes a strategic pillar: ensuring that small and medium-sized enterprises, public-private projects, and underserved regions have access to the instruments necessary to participate in the global sustainable economy.

Guarantee Mechanisms and the New Financial Architecture

Financial institutions today face the complex task of reconciling the prudential rules of the Basel regulatory framework with the imperatives of the UN Sustainable Development Goals (SDGs).

In this evolving financial architecture, guarantee instruments (GDMs) are assuming a central role—not only to mitigate credit risk, but also to address broader socio-economic and environmental risks.

When issued by public bodies or institutions rated by External Credit Assessment Institutions (ECAIs), these mechanisms allow banks to optimize capital allocation through preferential risk-weighting, thus reducing concentration risk and enhancing regulatory capital efficiency. The result is a meaningful increase in the capacity to finance projects focused on resilience, recovery, and sustainable trade and investment.

ETC – A Specialized European Platform for Africa

As a European Trade Finance Institution, ETC Export Trading Cooperation is committed to supporting cross-border transactions and sustainable investments across Africa through advanced risk mitigation tools.

ETC operates under European rules, is a registered SWIFT member (BIC ETCGIT2T), and holds a public credit rating of (A3-/A-), compliant with ESMA standards—equivalent for regulatory purposes to a major global rating agencies. Our guarantees are structured in line with the principles of the International Chamber of Commerce (ICC) and designed to meet the compliance, transparency, and capital efficiency expectations of both European financial institutions and African counterparties.

Through our model, we aim to serve as a bridge between capital markets and frontier economies, fostering inclusive and sustainable growth.

About ETC

Who are we

ETC Export Trading Cooperation is a European financial and technical partner specialized in non-banking services that support international trade, with a focus on bridging Africa with Europe and International Markets. Headquartered in Italy and operating under EU regulation, ETC acts as a Security Provider and Trade Finance specialist, offering credit enhancement instruments and risk mitigation solutions to banks, insurers, exporters, and institutional stakeholders.

Our core mission is to facilitate access to capital and guarantees for cross-border industrial and infrastructure projects by leveraging innovative guarantee mechanisms, strategic advisory, and structured risk-sharing agreements.

With a deep understanding of both European regulatory frameworks and African market dynamics, ETC positions itself as a catalyst for sustainable development, trade facilitation, and financial inclusion across emerging markets.

To ensure consistent and effective support to stakeholders operating in African markets—especially in countries adhering to the OHADA business law framework—ETC operates through its headquarters in Treviso (Italy), a regional office in Cotonou (Benin), and its Guarantee Fund established in Douala (Cameroon), alongside a wider network of offices and accredited business partners across Europe and Africa.

Our History

The story of ETC Export Trading Cooperation begins in 2010, with the launch of an ambitious initiative called "Steel & Style Africa", born under the auspices of Confindustria—the Association of Italian Industrialists—and with the support of the Italian Chamber of Commerce. The vision was clear: to open new paths for Italian exports and industrial investments while offering tangible support to the emerging economies of Sub-Saharan Africa. At the heart of the initiative was a commitment to serve African SMEs in search of reliable access to European technology, equipment, and expertise.

As the initiative grew, it revealed a critical gap—European exporters and financial institutions lacked accurate market insights and operational bridges into Africa. It was precisely from this gap that ETC Export Trading Cooperation was conceived: a response to the need for a specialized partner able to navigate the complexity of African markets while unlocking their potential through structured trade facilitation and financial innovation.

Guided by the entrepreneurial spirit of its founders, ETC adopted the Confirming House model as its strategic blueprint—an agile and pragmatic approach to trade finance that could meet the dual needs of European exporters and African importers alike. What began as a project has since evolved into a trusted institution, positioned today as a pan-continental enabler of trade, investment, and development between Europe and Africa.

2010 **The Origin**
The initial concept was launched under the initiative of Confindustria with the patronage of the Italian Chamber of Commerce

2012 **The First Legal Entity**
ETC Srl, the Italian Confirming House, was established to stimulate Italian exports and investments in Africa

2014 **R&D in OHADA business law**
In collaboration with SACE (Italy's Export Credit Agency), ETC conducted in-depth legal research and issued formal legal opinions to validate payment instruments, guarantees, arbitration mechanisms, and debt recovery procedures within OHADA member states

2015 **The First African Subsidiary**
ETC opened its first African subsidiary, ETC Surety S.A., in Benin. This strategic move secured the Group's regional investments and provided a structured framework for debt collection

2017 **Public shareholding**
The Group benefited from institutional capital through Simest (Italy's public investment vehicle for internationalization) and Finest (regional investment company for Northeastern Italy), reinforcing its financial structure and governance

2018 **Joining SWIFT global network**
Between 2016 and 2018, ETC completed the onboarding process to the SWIFT network as a Non-Supervised Entity active in finance industry (NOSU), supported by letters of recommendation from Société Générale, Crédit Agricole, and Diamond Bank. The successful accreditation marked a strategic step in ETC's international financial integration

2019 **First issuance public credit rating ESMA**
ETC finalizes audit process with a European Credit Rating Agency (CRA) and External Credit Assessment Institution (ECAI) , ModeFinance to publish its first credit rating (B1+/BBB+) at the European Securities and Markets Authority (ESMA)

2021 **New Shareholding Structure & Credit Rating Upgrade**
ETC buys back Simest and Finest shares for the benefit of new shareholders BGFIBank Europe SA and MPS Fiduciaria S.p.A.. In parallel, the Group achieved the upgrade of its public credit rating to (A3-/A-), reinforcing its financial standing and credibility on the European and International markets

2022 **10th anniversary**
ETC proudly celebrates ten years since the establishment of its first legal entity, marking a decade of innovation, partnership, and sustainable growth in European-African trade relations

2024 **Governance Reform, ESG & Strategic Alignment**
In 2024, ETC transitioned to a monistic governance model, replacing the traditional structure to strengthen transparency, strategic coordination, and alignment with EU corporate governance standards. The year also marked the first publication of the Communication on Progress (COP), following ETC's adherence to the United Nations Global Compact in 2023. In parallel, ETC was formally admitted to the Global Network of Guarantee Institutions (GNGI), reinforcing its role within the international ecosystem of public and private credit enhancement providers

Our Values

Responsible growth

Limiting the harmful effect of the efforts of this growth on humans, their work, their environment and their ways of acting, is at the heart of our concerns ETC, through its “Responsible Growth” value, wishes to take on and assert its responsibilities in limiting these harmful effects, in line with the 4 principles of the United Nations Global Compact:

o Respect for Human Rights

o Compliance with labor law

o Environmental responsibility

o Fight against corruption, terrorist financing and money laundering.

Financial inclusion

The vast majority of sub-Saharan African countries, for historical reasons, remain to this day on the fringes.

Financial services whose opportunities have fostered the development of most regions of the world.

Through its action with companies and financial institutions, ETC has set itself the task of offering financial instruments likely to promote access of African economies to the same development opportunities as all other regions of the world.

Multilateralism

The notions of cooperation and balance in international financial relations are prerequisites for ETC. These attitudes are indeed, guarantees of success in the treatment of transactions and other investments on the scale of several nations.

Our Purpose

Our Vision

Financial inclusion, support for responsible growth to reveal the role of the protagonists of the African economy on the global markets, using a multilateral approach.

Our Mission

Provide the African regional market with appropriate financial instruments to support trade and investments for responsible growth.

Our Promise

Provide companies and financial institutions with technical and financial services for their investment and international trade projects.

Boost the performance of banks, financial institutions and companies by mitigating risks and promoting facilities for credit enhancement.

Your benefits of working with us

Compliance with prudential ratios and AML

Optimization of your own funds

Growth in the volume of your transactions

Loyalty of your champion customers

Improvement of your competitive positions.

Our Ambition

Make financial instruments accessible to stakeholders operating in Africa and create create long-term partnerships.

Our Strengths

1. Strategic Bridge Between Europe and Africa

ETC is uniquely positioned as a European Trade Finance Institution with a strong presence in key African markets, acting as a trusted facilitator between European capital and African demand, in support of sustainable and inclusive development.

2. Credit-Enhanced Risk Mitigation Instruments

Our Marketable Guarantee Devices (MGDs) meet the dual need for Basel-compliant risk weighting and SDG-aligned investment support. Issued under ICC standards and recognized by ECAIs, they optimize bank capital and support sound credit risk management.

3. Institutional Credibility and Regulatory Recognition

ETC holds an affirmed public rating of A3-/A- (investment grade - outlook stable) issued by an ECAI and registered at the European Securities and Markets Authority (ESMA) according to the global standards. This recognition enhances the confidence of financial institutions and investors, reinforcing ETC's role as a reliable credit enhancer.

4. Global Financial Network Integration

As a member of the SWIFT network (BIC ETCGIT2T), ETC operates as a Non-Bank Financial Institution (NBFI), enabling secure and compliant interbank communication for cross-border trade finance transactions.

5. Legal Proficiency in African business law and Beyond

ETC offers strong legal and operational expertise in OHADA and other African commercial law frameworks, ensuring the enforceability of guarantees, the effectiveness of arbitration mechanisms, and the reliability of recovery procedures—an essential asset for counterparties operating in African markets.

6. Governance Aligned with EU Standards

With the adoption of a monistic governance model in 2024, ETC enhanced strategic oversight and transparency, aligning its corporate structure with leading EU governance practices and ESG-driven decision-making.

7. Strong Alliances with Public and Private Stakeholders

ETC's track record includes partnerships with development finance institutions, multilateral actors, and commercial banks, creating a resilient and scalable ecosystem for delivering financial inclusion and credit enhancement.

Our European public rating

ETC Export Trading Cooperation benefits from the public rating A3-/A- (risk category 2 "low" according to the EU classification) at The European Securities and Markets Authority (ESMA) by an External credit assessment institution (ECAI), in accordance with Regulation (EC) N° 1060/2009.

The ECAI is authorized by the entire European System of Financial Supervisors (ESFS) which is made up of three authorities: the European Securities and Markets Authority (ESMA), the European Banking Authority (EBA) and the European Insurance and Occupational Pensions Authority (EIOPA).

To this end, ETC's public rating may be used for regulatory purposes within the European Union in compliance with CRR II (Capital Requirements Regulation), transposition in Europe of Basel III.

Please find the ETC's Public Rating in the ESMA register

A3- / A-

Our Pan African public rating

ETC Export Trading Cooperation benefits from a Pan-African public credit rating issued by Bloomfield Investment Corporation, a recognized Credit Rating Agency (CRA) operating under the regulatory supervision of the West African Markets Authority (AMF-UMOA), Rwanda Capital Market Authority (CMA) and others.

ETC holds a long-term rating of AA and a short-term rating of A1, both in local currency, officially recognized for regulatory and prudential purposes within the UMOA financial markets, in accordance with applicable regional directives.

Renowned for its transparency and analytical depth, Bloomfield Investment Corporation employs a robust methodology that considers macroeconomic fundamentals, financial soundness, governance, and local socio-political dynamics, making it a benchmark CRA across francophone and selected anglophone African markets.

ETC's public rating contributes to enhancing its market credibility, regulatory eligibility, and institutional trustworthiness across a broad network of African financial systems.

The full Credit Rating Report of ETC Export Trading Cooperation as issued by Bloomfield Investment Corporation is available upon request.

Long term AA / short term A1

Swift

Our membership in the SWIFT network

ETC Export Trading Cooperation is an active member of SWIFT (Society for Worldwide Interbank Financial Telecommunication) under category 2 called NOSU (Non Supervised Entity active in financial industry), with its BIC (Business Identifier Code) ETCGIT2T.

Thus, the institution is able to exchange authenticated interbank financial messages with banks and other financial institutions (Example: letter of credit, stand-by letter of credit, documentary remittance and others).

NON-SUPERVISED ENTITIES ACTIVE IN THE FINANCIAL INDUSTRY (NOSU)

Main activities of NOSU:

- Provide payment, securities, banking, financial, insurance or investment services or activities to Supervised Financial Institutions and/or third parties unrelated to NOSU.
- Provide services to supervised financial institutions and/or third parties unrelated to NOSU, whose services take charge of the processing of financial transactions in means of communication and processing of information. Which services require the sending of messages in the own name of the NOSU.

Specificities of NOSU

- Legal person duly constituted, validly existing and duly organized
- Financial strength and compliance with applicable laws and regulations
- Subject to regular audits in accordance with internationally recognized accounting standards by an independent audit
- Majority owned by entity(ies) in the Supervised Financial Institution (SUPE) category
- Or recommended by three entities in the category of Supervised Financial Institution (SUPE) unrelated to the Non-Supervised Entity active in the financial industry (NOSU).

Security Provider framework

Our Guarantee

The primary hedging instrument offered by the ETC Group is the autonomous guarantee, issued via SWIFT MT760 in accordance with the standards of the International Chamber of Commerce (ICC).

Specifically, ETC structures its guarantees under the Uniform Rules for Demand Guarantees (URDG 758) or, where applicable, the International Standby Practices (ISP98) for Standby Letters of Credit.

This mechanism constitutes an irrevocable, unconditional commitment by signature, enforceable independently of the underlying transaction, and gives rise to a direct claim right for the beneficiary.

Our Risk Participation

In its Trade Finance operations with the Correspondent Banks, ETC adopts a Risk Sharing model formalized under a Master Risk Participation Agreement (MRPA), executed under English law—the international standard for interbank risk distribution frameworks .

Each transaction-specific risk participation is documented and confirmed via SWIFT MT799, ensuring operational standardization, transparency, and secure interbank communication.

This structure enables ETC to participate in the credit exposure of selected trade instruments, enhancing credit support and mitigating counterparty concentration risk for its partners.

Our Compliance

ETC Export Trading Cooperation adopts a corporate compliance model in accordance with Italian Legislative Decree No. 231 of June 8, 2001, enacted pursuant to Law No. 300 of September 29, 2000. This framework—aligned with the administrative liability regime for legal entities,companies, and associations—includes specific measures to prevent and combat corruption and financial misconduct.

ETC's compliance structure is part of a broader international legal alignment, reflecting Italy's ratification of key international conventions, including:

- the EU Convention on the Protection of Financial Interests (26 July 1995),
- the Council of Europe Criminal Law Convention on Corruption (26 May 1997), and
- the OECD Convention on Combating Bribery of Foreign Public Officials (17 December 1997).

In this context, ETC implements a rigorous Know Your Customer (KYC) procedure for every counterparty prior to initiating any commercial or financial engagement.

This process is fully compliant with the most recent European directives on:

- AML – Anti-Money Laundering,
- CTF – Counter-Terrorism Financing, and
- ABC – Anti-Bribery and Corruption.

Our commitment to compliance is embedded in every aspect of our operations, ensuring transparency, integrity, and accountability across all jurisdictions in which we operate.

Our ESG commitment

WE SUPPORT

HUMAN RIGHTS

Protection of security and individual personality

The ETC Group's essential value is the protection of the security, freedom and personality of the person. It is therefore opposed to any activity that may lead to a breach of individual security and to any possible form of
financing likely to encourage or fuel the exercise of such practices, as well as any exploitation or possible reduction of the person in a state of subjugation.

The ETC Group also attaches paramount importance to the protection of minors and the repression of exploitative behavior of any kind towards them.

To this end, the misuse of the IT tools of the ETC group and, in particular, the use of these tools to indulge or even only facilitate possible behavior related to the crime of child pornography, possibly including
virtual images, is prohibited and totally foreign to the Company.

Any employee or partner who, in the exercise of his professional activity, becomes aware of the commission of acts or behavior likely to favor any violation of personal security as identified above, as well as to constitute exploitation or reduction to a state of subjection the person must, without prejudice to legal obligations, immediately inform his superior.

LABOUR

Protection of the working environment

The ETC Group is committed to guaranteeing the health, safety, professionalism and competence of its employees and partners, who represent an absolute value for the prestige and credibility of the ETC Group.
By guaranteeing the primary value of human resources, the ETC Group does not tolerate any form of discrimination against its employees and collaborators. Employees and partners of the ETC Group, in their working environment and within the limits of the skills and responsibilities entrusted to them, must base their behavior on mutual fairness, with the greatest respect for the dignity and moral personality of each. All forms of intimidation or harassment of any kind are therefore absolutely prohibited.

The staff and partners of the ETC Group are required to carry out their office activities according to criteria of benevolence and transparency, with a sense of responsibility, absolute diligence and a spirit of cooperation with colleagues and third parties.
In order to offer the highest levels of quality to all those with whom they come into contact because of their position, employees and partners actively participate in the life of the company and promote their professional growth, always acquiring new skills and capabilities.

The ETC Group also undertakes to provide its employees and partners with a working environment suitable for safeguarding their health, safety and physical and moral integrity, in compliance with the laws and regulations in force.

For these reasons, the ETC Group undertakes at each stage of its activity to ensure that:
● stakeholders are trained, informed and made aware (according to their own powers and skills) to perform tasks and duties according to the prevention and protection methods given by the ETC Group;
● stakeholders are made aware of the risks incurred in carrying out their activities;
● workplaces, operating methods and organizational aspects are implemented in such a way as to protect the health of workers and third parties;
● There is a company management aimed at the prevention of accidents, injuries and occupational diseases, as well as the prevention of accidents at work.

Valorization and development of human resources

ETC Group is aware of the value and professional development of its employees and partners. Managers and heads of functions or organizational units establish relationships with their employees based on mutual respect and close collaboration.
Each organizational unit manager supports the professional growth of the assigned resources, taking into account the capacities of each in the allocation of tasks, in order to achieve real efficiency in the operational field.
Everyone is guaranteed the same opportunities to express their professional potential.
The ETC Group indiscriminately recognizes professional qualities and the achievement of results, setting career development and economic incentives as objectives for each employee and stakeholder.

ANTI-CORRUPTION

How ETC fights against corruption

The ETC group pays particular attention to the definition of business processes that comply with the law, internal regulations and contractual commitments.

In this sense, the ETC Group prohibits any behavior concerning the use, transformation or concealment of funds of illicit origin. It is also prohibited and completely foreign to the ETC Group any behavior that may constitute or be related to activities or the subversion of the democratic order of the State or that may constitute or be related to transnational crimes related to a criminal association, including mafia-type, money laundering, use of money, goods or services of illegal origin, inducing persons not to make statements or to make false statements to judicial authorities, personal complicity, as well as association with criminals for the purpose of smuggling foreign processed tobacco and illegal trafficking in narcotics or psychotropic substances, or relating to possible violations of provisions against immigration.

Any employee or associate who, in the course of their work, becomes aware of the commission of acts or behavior that may constitute terrorist activities of any kind or related to the aforementioned transnational crimes, aiding or financing these activities or, in any case, overthrow the democratic order, must, without prejudice to legal obligations, immediately inform its leaders.

Communication on Progress (COP)

As a signatory of the United Nations Global Compact since 2023, ETC Invest SpA reaffirms its strong commitment to the Ten Universal Principles in the areas of Human Rights, Labor, Environment, and Anti-Corruption. This approach is fully integrated into our corporate strategy and daily operations, actively contributing to the United Nations Sustainable Development Goals (SDGs).

2023-2024 Highlights and Performance:

Robust ESG Governance:

- The Board of Directors and the Supervisory Body are directly involved in overseeing ESG reporting and anti-corruption, in accordance with Legislative Decree 231/01.
- Implementation of a monistic governance model in 2024 to strengthen transparency and strategic coordination.

Human Rights and Labor:

- Formalization of an internal process allowing employees to confidentially report any concerns, with guarantees against retaliation. This process is available in English, French, and Italian.
- Introduction of an online time clock system to ensure adherence to working hours and optimize leave management.
- Presidency committed to promoting gender equity for new hires.
- 33% of managerial positions were held by women in the reporting period.
- No incidents related to human rights or labor violations were reported.

Environmental Performance:

- Reduction of paper waste through process digitization, avoiding 5.2 TCO_2eq emissions.
- Improved online meetings to prevent air pollution.
- Transition to LED bulbs and chrono-programming for lights to optimize energy consumption.
- 15% of total energy consumption comes from renewable sources, based on the power supplier's declared energy mix.
- Scope 1 GHG emissions of 2.1 tCO_2e and Scope 2 of 6.1 tCO_2e in 2023, estimated using a digital calculator.
- Support for impact investing projects to improve access to water and electricity, and promote financial inclusion and gender equality in Africa.

Anti-Corruption Efforts:

- An anti-corruption compliance program was last reviewed in 2022.
- Detailed policies and recommendations for employee procedures in cases of doubt and/or situations that may represent a conflict of interest (gifts, hospitality, donations, interactions with public officials) are included in the ETC Ethical Code, the ETC Organization Model, Management and Control (D.Lgs. 231/01), and the "Whistleblowing" procedure (D.lgs. n. 24/2023).
- No confirmed incidents of corruption were reported within the reporting period.
- Regular controls are performed to mitigate bribery and corruption risks, including first-level and second-level controls.
- The company is currently seeking an "anti-corruption and transparency officer".

Our commitments are publicly available and traceable on the United Nations Global Compact platform.

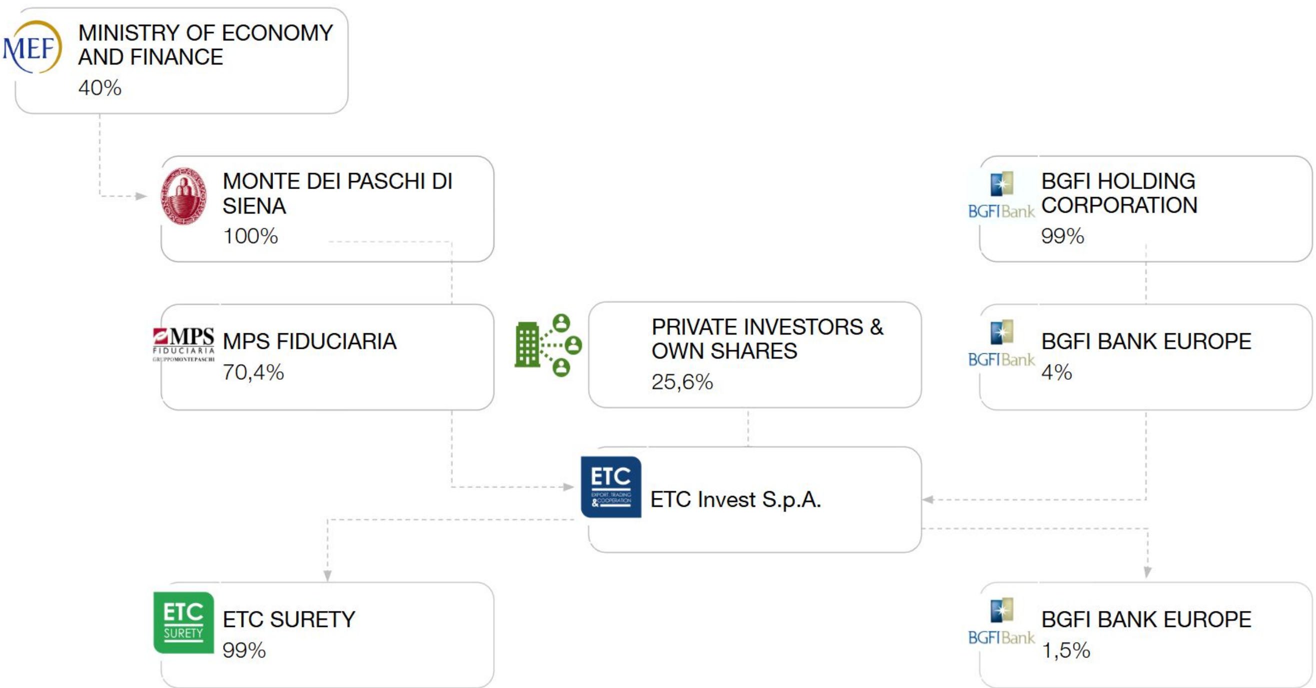
Our Organization

Shareholding Map

Over the course of its development, the ETC Group has benefited from the support of Italian public institutions, notably Sace-Simest—a subsidiary of the Cassa Depositi e Prestiti (CDP) Group—and Finest, the regional development finance institution representing the northeastern regions of Italy. Today, the shareholding structure of the Holding Company reflects a consolidated and strategically aligned ownership, composed of:

- Monte dei Paschi Fiduciaria S.p.A., based in Siena (Italy), a wholly owned subsidiary of the Monte dei Paschi di Siena Banking Group (MPS);
- BGFI Bank Europe S.A., headquartered in Paris (France), part of the BGFI Holding Corporation S.A. (BHC)—a leading pan-African financial group based in Gabon;
- A group of private investors, including the founding members of ETC, who continue to guide its strategic direction with long-term commitment.

This diversified and internationally rooted shareholding base strengthens ETC's institutional credibility, financial stability, and global outreach across both European and African markets.

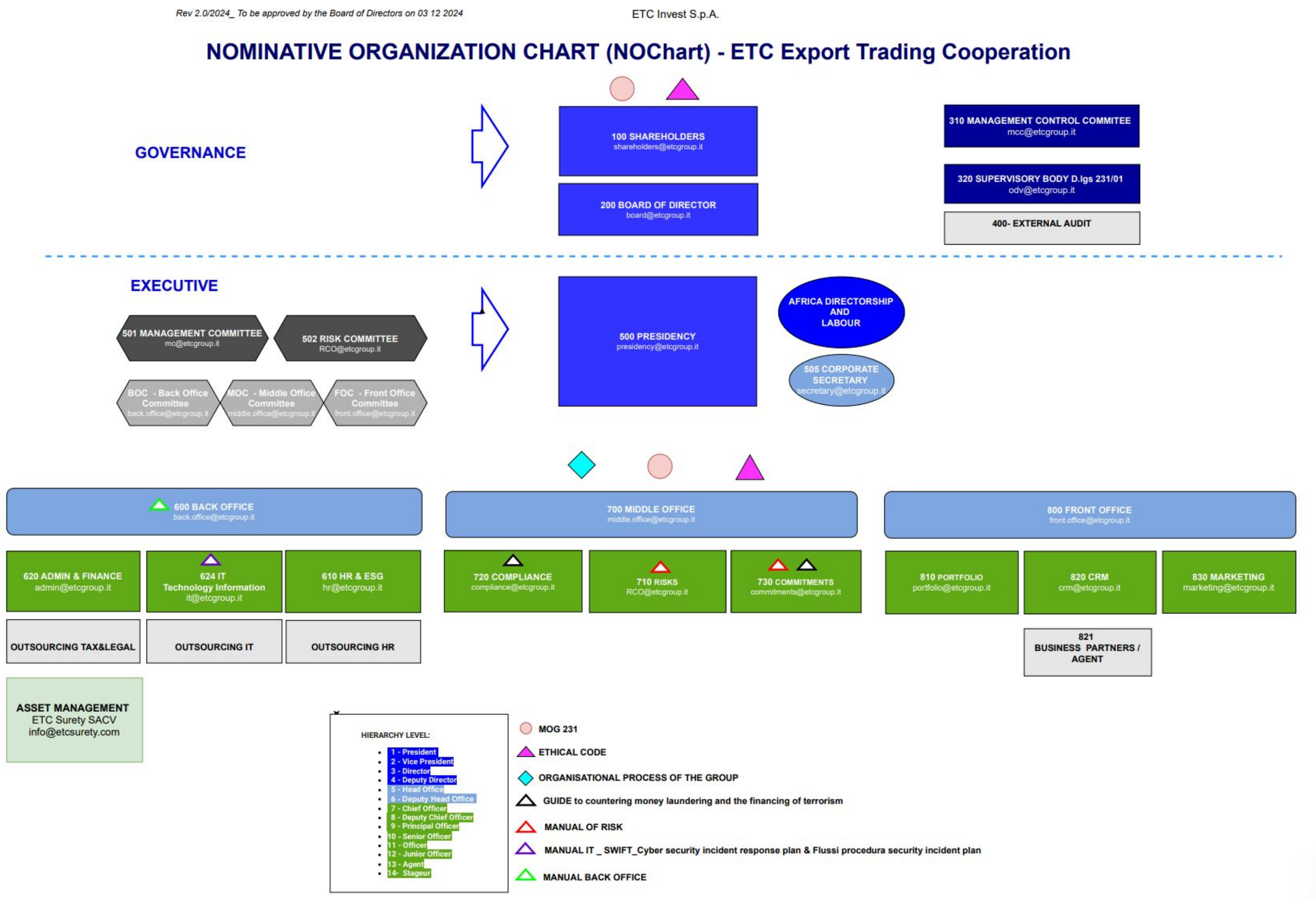


Our Network

ETC Export Trading Cooperation is able to provide all of its services thanks to an ecosystem of qualified partners. This partnership network allows us:

- The exchange of commercial information
- Creation of trade and investment opportunities
- Liaison between African and international banks via our own SWIFT channel
- The proper assessment: Counterparty risk, Operational risk, Market risk
- Mitigation and weighting: Counterparty risk, Operational risk, Market risk

Organization chart



Governance

Shareholders’ Assembly

The Shareholders’ Assembly is composed of MPS Fiduciaria S.p.A., BGFI Bank Europe S.A., and a group of Private Investors, including the Founders or their appointed representatives. This body represents the highest expression of corporate will, setting strategic direction and major resolutions, which are then implemented by the Board of Directors.

Board of Directors

The Board of Directors is the collegial body responsible for the overall management and strategic oversight of the Group. It is composed of seven members, including three Executive Directors and four Independent Directors.

The Board is chaired by the President Mr. Anco Marzio Lenardon.

Management & Control Committee

Established in accordance with the Group’s monistic governance model, the Management & Control Committee is responsible for overseeing compliance, governance integrity, and internal control systems.

The Committee is composed of qualified professionals and is chaired by the President Mr Alessandro Papa, ensuring independence, continuity, and regulatory alignment across the Group’s activities.

External Statutory Auditor

An independent auditor is appointed to perform the statutory audit of financial statements, in accordance with Italian and EU auditing standards.

Supervisory Board (Organismo di Vigilanza – Legislative Decree 231/2001)

This independent body ensures compliance with the Organizational Model pursuant to Legislative Decree No. 231/2001, focusing on the prevention of offences related to anti-money laundering (AML), counter-terrorism financing (CTF), and anti-bribery and corruption (ABC).

The Board is chaired by the President Mr. Mario Di Giulio.

Technical Committees

Delegated by the Board of Directors, the Technical Committees are empowered to deliberate on internal procedures within defined mandates. Their decisions influence the Group strategic coordination.

Board of Directors

The ETC Export Trading Cooperation Board of Directors governs the organization by establishing general policies and setting strategic objectives:

- select, appoint, support and evaluate the performance of the Chief Executive Officer;
- ensure the availability of adequate financial resources;
- approve the annual budgets;
- reporting to stakeholders on the organization’s performance;
- set senior management salaries, compensation and benefits.

Anco Marzio LENARDON
President &
Chief Executive Officer

Enrico MAZZON
Vice-President &
Chief Executive Officer

Jean Gauthier GAMBOR
Managing Directors

Mario DI GIULIO
Independent Director

Faustin DAHITO
Independent Director

Francesco DE MUSSO
Independent Director

Alessandro PAPA
Independent Director

Management Control Committee

The Management Control Committee monitors the adequacy of the company's organizational, administrative, and accounting structure in accordance with Article 2409 of the Italian Civil Code.

Alessandro PAPA
President

Mario DI GIULIO
Member

Supervisory Board (Organismo di Vigilanza)

The Supervisory Board, known in Italian as "Organismo di Vigilanza" (ODV), is a compliance body established under Italian Legislative Decree No. 231 of 8 June 2001. Its role is to monitor the effectiveness and implementation of the internal control and compliance system designed to prevent criminal liability of the company for offences committed in its interest or to its benefit, pursuant to Article 6, paragraph 1, letter b) of the Decree.

Mario DI GIULIO
President

Michele LOSCHI
Member

External auditors

External audit is the activity carried out by the audit firm which, through the application of procedures by sampling, enables it to verify the sincerity and accuracy of the elements of a financial statement or consolidated accounts in accordance with the law and regulations.

Gianluca MARIA TEODORI
Statutory Auditor

MAZARS
Audit Firm

ZSM (Primeglobal Member)
Audit Firm

RSM
IT Audit Firm

MODEFINANCE
European Credit Rating Agency (CRA)

BLOOMFIELD INVESTMENT
African Credit Rating Agency (CRA)

Executive Team (Europe)

Anco Marzio LENARDON
President &
Chief Executive Officer

Enrico MAZZON
Vice-President &
Chief Executive Officer

Wilfried ADIKPETO
Head Officer
FRONT OFFICE

Andrea BATTISTEL
Deputy Head Officer
BACK OFFICE
Administration & finance

Eunice VODOUNOU
Deputy Head Officer
MIDDLE OFFICE
Compliance

Sara DE FUSCO
Senior Officer
BACK OFFICE
Human Resources & ESG

Luca STORER
Senior Officer
BACK OFFICE
Administration & finance

Silvia SAVOÏA
Principal Officer
Corporate Secretary

Executive Team (Africa)

Jean Gauthier GAMBOR
Regional Director

Sophia MAMADOU BOUBA
Head Officer
MIDDLE OFFICE

Pamela DAHITO
Deputy Head Officer
FRONT OFFICE
Portfolio

Amenan Carine AHOUANMENOU
Deputy Chief Officer
MIDDLE OFFICE
Commitments

Steaven GBETOWENONMON
Chief Officer
MIDDLE OFFICE
Risks

Antoine LAWI WANDER
Principal Officer
ETC SURETY SACV
Corporate Secretary

Arlette BOGNE MAKWIYA
Chief Officer
ETC SURETY SACV
Accounting

Executive Team (Africa)

Gédéon AIHONNOU
Senior Officer
BACK OFFICE
Human Resources

Roméo BAKPE
Senior Officer
BACK OFFICE
Administration & finance

Chirac DAHOUETO
Senior Officer
MIDDLE OFFICE
Risks

Esther AGUEDJOU
Executive Officer
FRONT OFFICE
Marketing

Emmanuel LOKONON
Executive Officer
FRONT OFFICE
Customer Relation M.

Loth HAOUDOU
Executive Officer
MIDDLE OFFICE
Compliance

Dimitri SINGBO
Executive Officer
MIDDLE OFFICE
Commitment

Darius ADOKOUE
Executive Officer
FRONT OFFICE
Portfolio

Yvette K. NATTA
Executive Officer
FRONT OFFICE
Portfolio

Angela HOUNSINOU
Junior Executive Officer
FRONT OFFICE
Customer Relation M.

Herbert DJOSSOU
Senior Agent
BACK OFFICE
Facility

Idrissou ONABIYI
Agent
BACK OFFICE
Facility

Our Expertise

Our offers

Leveraging its dual presence in Europe and Africa and its integrated expertise in Trade Finance (TRF) and Supply Chain Management (SCM), the ETC Group has positioned itself as a leading partner for banks and corporates engaged in trade, investment, and project development across the African continent.

ETC supports operations in key sectors including agribusiness, industrial manufacturing, transport infrastructure, and green energy, providing tailored solutions for credit enhancement, liquidity optimization, and risk mitigation.

The Group offers two core financial instruments:

- Stand-by Letter of Credit (SBLC): issued as a corporate commitment and transmitted via SWIFT MT760, in compliance with international standards (ICC – URDG 758 / ISP98), this instrument provides strong credit protection and secure settlement for cross-border obligations.
- Master Risk Participation Agreement (MRPA): governed by English law and executed via SWIFT MT799, this structure allows ETC to share the credit risk of eligible trade transactions with financial institutions, enhancing their capacity to finance high-impact projects while reducing exposure and concentration risk.

These instruments make ETC a strategic credit enhancer for institutions seeking to operate with confidence and regulatory alignment in emerging and frontier markets.

Our services

The ETC group provides a corporate obligation (as a stand-by letter of credit "SBLC") materialized via the financial message SWIFT MT760.

COVERAGE SERVICE

- Concentration Risk Guarantee
- Investment Guarantee
- Trade Guarantee
- Fundraising Bond
- Surety Bond

TRADE FINANCE

- Letter of Credit
- SBLC
- Documentary Remittance
- MRPA
- IRU

TECHNICAL ASSISTANCE*

- Risk Management
- Compliance
- Advisory

Our results

Last updated on 12/31/2023

Track record

+6,125

Billion euro
Structured Projects

+3,156

Billion euro
Guarantees Granted

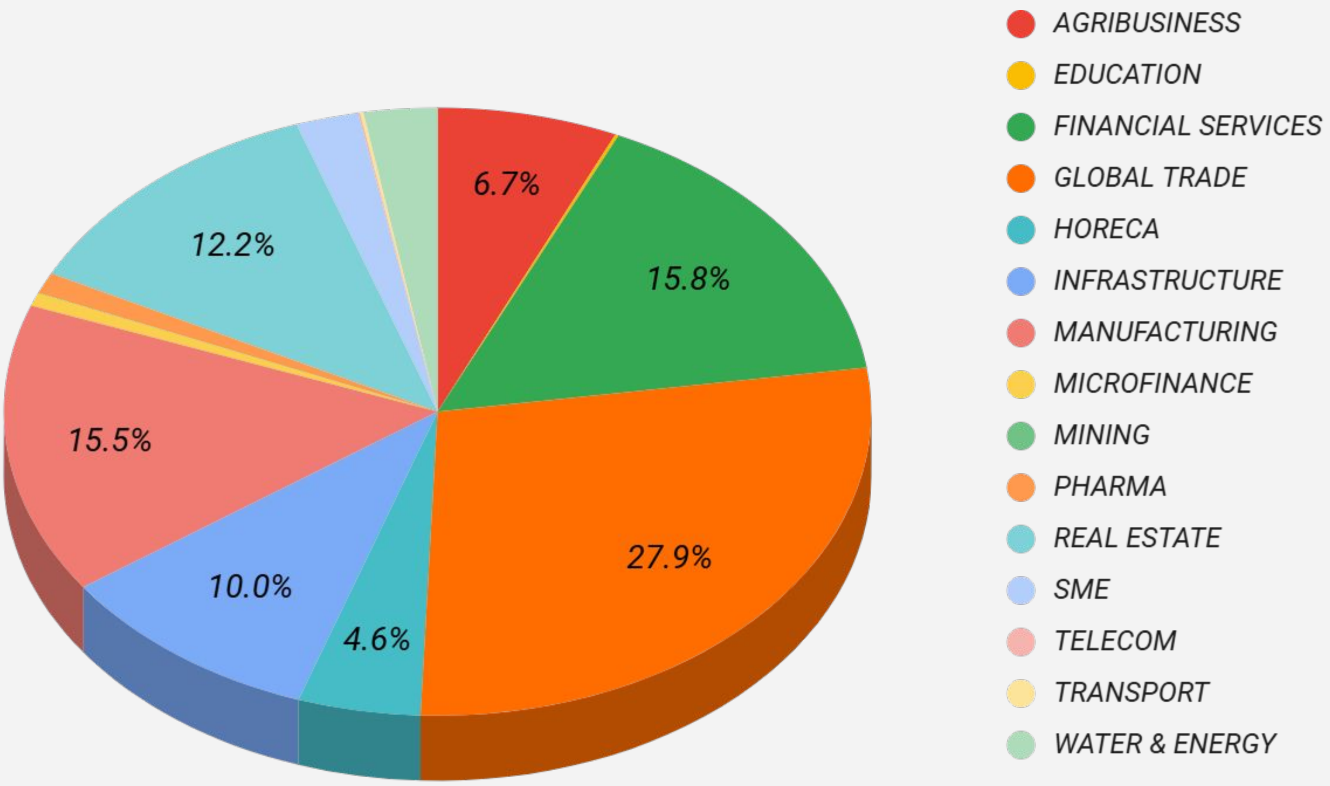
+2,106

Billion euro
Loans Mobilized

+496,9

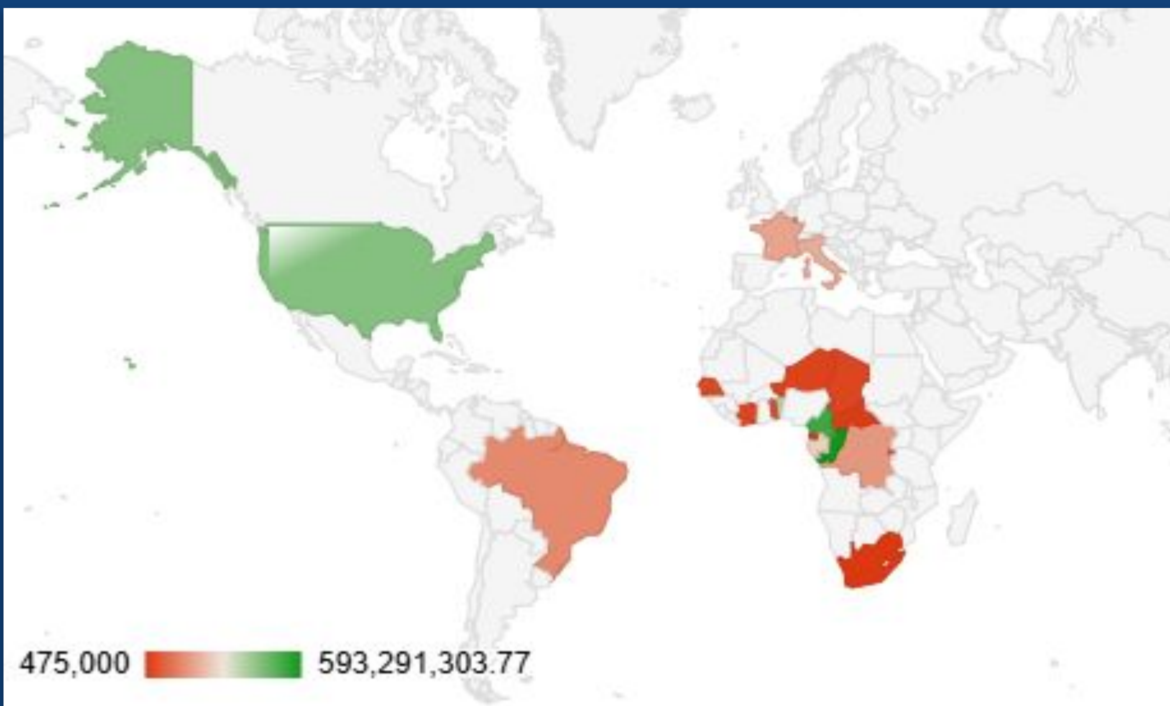
Million euro
Guarantees Issued

Track record by Sectors



Track record by Country

Risk’s countries



Beneficiary’s countries

Financial Statements & Ratio

2024 Key Basel Ratios

320,93%

CET1 ratio [>8%]

31.67%

Leverage ratio Basel III [>3%]

129.61%

Liquidity coverage ratio [>100%]

940.49%

Net stable funding ratio [>100%]

Consolidated Financial Statements

ETC Invest SpA

Information data	
Headquartered in	Silea, Treviso (ITALY)
Tax code	04821260264
REA Number	TV400769
VAT	04821260264
LEI Code	8156002BEE58A8C9E527
BIC Swift	ETCGIT2TXXX
Share Capital (€)	250,000,000 authorised 11,842,000 paid-up
Tier 1	31,391,939
Legal form	Joint stock company
Business sector (NACE Code)	70.22 and 64.99
Company in liquidation	No
Company with sole shareholder	No
Company subject to management and coordination by others	No
Group membership	Yes

Consolidated financial statements at 12/31/2024

OFF-BALANCE

	12/31/2024	12/31/2023
Guarantees issued	(169,196,174)	(154,981,666)
Guarantees received	606,216,108	412,926,143
Total off-balance	**437,019,934**	**257,944,477**

BALANCE SHEET (Assets 1/2)

ASSETS	12/31/2024	12/31/2023
A) RECEIVABLES FROM SHAREHOLDERS FOR PAYMENTS STILL DUE		
TOTAL RECEIVABLES FROM SHAREHOLDERS FOR PAYMENTS STILL DUE (A)	0	0
B) FIXED ASSETS		
I - Intangible fixed assets		
1) Start-up and expansion costs	8,862	997
3) Industrial patent rights and rights to use intellectual property	4,800	6,400
4) Concessions, licenses, trademarks and similar rights	12,754	13,849
5) Goodwill	95,023	126,697
7) Other	21,877	24,265
Total intangible fixed assets	143,316	172,208
II - Tangible fixed assets		
1) Land and buildings	541,427	558,806
4) Other assets	94,364	106,944
Total tangible fixed assets	635,791	665,750
III - Financial fixed assets		
1) Equity investments in		
d-bis) Other companies	1,005,200	1,005,200
Total equity investments	1,005,200	1,005,200
2) Receivables		
d-bis) from others		
Due within the following financial year	11,400	7,800
Due beyond the following financial year	265,824	122,000
Total receivables from others	277,224	129,800
Total Receivables	277,224	129,800
3) Other securities	17,084	31,854
Total financial fixed assets	1,299,508	1,166,854
TOTAL FIXED ASSETS (B)	2,078,615	2,004,812
C) CURRENT ASSETS		
I - Inventories		
Total Inventories	0	0

BALANCE SHEET (Assets 2/2)

II - Receivables		
1) Trade receivables		
Due within the following financial year	1,869,650	1,801,700
Due beyond the following financial year	2,303,645	1,421,245
Total trade receivables	4,173,295	3,222,945
5-bis) Tax credits		
Due within the following financial year	75,229	54,815
Due beyond the following financial year	3,326	4,112
Total tax credits	78,555	58,927
5-ter) Prepaid taxes	9,465	94,209
5-quater) from others		
Due within the following financial year	52,480	27,730
Due beyond the following financial year	21,825	10,391
Total receivables from others	74,305	38,121
Total receivables	4,335,620	3,414,202
III - Financial assets not held as fixed assets		
6) Other securities	206,761,504	204,065,855
Total financial assets not held as fixed assets	206,761,504	204,065,855
IV - Cash and cash equivalents		
1) Bank and postal accounts	359,012	542,832
3) Cash on hand	32	4
Total cash and cash equivalents	359,044	542,836
TOTAL CURRENT ASSETS (C)	211,456,168	208,022,893
D) ACCRUALS AND DEFERRALS	91,126	88,655
TOTAL ASSETS	**213,625,909**	**210,116,360**

BALANCE SHEET (Liabilities 1/2)

LIABILITIES	12/31/2024	12/31/2023
A) GROUP EQUITY		
I - Share capital	11,842,000	2,250,000
II - Share premium reserve	0	0
III - Revaluation reserves	0	0
IV - Legal reserve	61,000	50,000
V - Statutory reserves	0	0
VI - Other reserves, distinctly indicated		
Consolidation reserve	19,268,488	28,778,626
Reserve for translation differences	0	0
Total other reserves	19,268,488	28,778,626
VII - Reserve for expected cash flow hedging transactions	0	0
VIII - Profits (losses) carried forward	44,465	12,130
IX - Profit (loss) for the financial year	225,986	256,579
Loss covered in the financial year	0	0
X - Negative reserve for treasury shares	-50,000	-50,000
Total Group Net Worth	31,391,939	31,297,335
Third party net worth		
Third party capital and reserves	176,487,111	173,788,348
Third party profits (losses)	134	141
Total third-party assets	176,487,245	173,788,489
TOTAL GROUP EQUITY (A)	207,879,184	205,085,824
B) PROVISIONS FOR RISKS AND CHARGES		
1) For retirement benefits and similar obligations	5,691	1,231
2) For taxes, even deferred taxes	680	1,017
4) Others	581,807	318,998
TOTAL PROVISIONS FOR RISKS AND CHARGES (B)	588,178	321,246
C) EMPLOYEE SEVERANCE INDEMNITIES	32,144	28,973
D) PAYABLES		
4) Payables due to banks		
Due within the following financial year	1,620,100	762,292
Due beyond the following financial year	26,976	65,082
Total payables due to banks	1,647,076	827,374
5) Payables due to other lenders		
Due within the following financial year	182,947	180,352
Due beyond the following financial year	416,730	584,248
Total payables due to other lenders	599,677	764,600
7) Trade payables		
Due within the following financial year	274,819	272,425
Total trade payables	274,819	272,425
12) Tax payables		
Due within the following financial year	167,130	241,188
Total tax payables	167,130	241,188

BALANCE SHEET (Liabilities 2/2)

13) Payables due to welfare and social security institutions		
Due within the following financial year	16,164	18,744
Total payables due to welfare and social security institutions	16,164	18,744
14) Other payables		
Due within the following financial year	433,242	142,536
Due beyond the following financial year	250,000	0
Total other payables	683,242	142,536
TOTAL PAYABLES (D)	3,388,108	2,266,867
E) ACCRUALS AND DEFERRALS	1,738,295	2,413,450
TOTAL LIABILITIES	**213,625,909**	**210,116,360**

INCOME STATEMENT (1/2)

	12/31/2024	12/31/2023
A) VALUE OF PRODUCTION		
1) Revenues from sales and services	3,029,657	2,752,395
5) Other revenues and income		
Others	4,254	235,629
Total other revenues and income	4,254	235,629
TOTAL VALUE OF PRODUCTION (A)	3,033,911	2,988,024
B) COSTS OF PRODUCTION		
7) For services	939,858	1,036,588
8) For the use of third-party assets	194,755	128,537
9) For personnel		
a) Wages and salaries	493,315	385,784
b) Social security contributions	69,617	65,914
c) Employee severance indemnities	12,007	10,427
d) Retirement benefits and similar obligations	2,016	0
e) Other costs	5,001	334
Total personnel costs	581,956	462,459
10) Depreciation and write-downs		
a) Amortization of intangible fixed assets	39,346	37,255
b) Depreciation of tangible fixed assets	39,293	41,249
d) Write-downs of receivables held as current assets and cash and cash equivalents	17,771	18,710
Total depreciation and write-downs (10)	96,410	97,214
12) Provisions for risks	535,422	280,000
14) Sundry operating charges	315,963	524,182
TOTAL COSTS OF PRODUCTION (B)	2,664,364	2,528,980
DIFFERENCE BETWEEN VALUE AND COSTS OF PRODUCTION (A-B)	369,547	459,044
C) FINANCIAL INCOME AND CHARGES		
15) Income from equity investments		
Others	55,335	40,894
Total income from equity investments (15)	55,335	40,894
16) Other financial income		
a) From receivables held as fixed assets		
From controlled companies	0	565
Others	3,600	3,600
Total financial income from receivables held as fixed assets	3,600	4,165
b) From securities held as fixed assets that do not constitute equity investments	112	35
c) From securities held as current assets that do not constitute equity investments	76,440	23,643
d) Income other than the above		
From controlled companies	6,268	0
Others	0	90,909
Total income other than the above (d)	6,268	90,909
Total other financial income (16)	86,420	118,752

INCOME STATEMENT (2/2)

17) Interest and other financial charges		
Others	183,812	235,537
Total interest and other financial charges (17)	183,812	235,537
17-bis) Currency exchange gains and losses	8,462	-6,065
TOTAL FINANCIAL INCOME AND EXPENSES (C) (15+16-17+-17-BIS)	-33,595	-81,956
D) VALUE ADJUSTMENTS TO FINANCIAL ASSETS AND LIABILITIES		
18) Write-ups		
a) Of equity investments	21,184	49,285
Total write-ups (18)	21,184	49,285
TOTAL VALUE ADJUSTMENTS TO FINANCIAL ASSETS AND LIABILITIES (D) (18-19)	21,184	49,285
EARNINGS BEFORE TAXES (A-B+-C+-D)	357,136	426,373
20) Current, deferred and prepaid income taxes for the year		
Current taxes	46,609	234,773
Deferred and prepaid taxes	84,407	-65,120
TOTAL CURRENT, DEFERRED AND PREPAID INCOME TAXES FOR THE YEAR	131,016	169,653
21) CONSOLIDATED PROFIT (LOSS) FOR THE FINANCIAL YEAR	226,120	256,720
Profit (loss) attributable to non-controlling interests	134	141
PROFIT (LOSS) ATTRIBUTABLE TO OWNERS OF THE PARENT COMPANY	225,986	256,579

CASH FLOW STATEMENT (1/2)

	Current exercise	Previous exercise
A. CASH FLOWS DERIVING FROM OPERATING ACTIVITIES (indirect method)		
Profit (loss) for the financial year	226,120	256,720
Income Taxes	131,016	169,653
Interest expense (income)	103,659	116,785
(Dividends)	(55,335)	(41,980)
(Capital gains) / Capital losses on the disposal of assets	0	0
1. Profit / (loss) for the financial year before income taxes, interest, dividends and capital gains / losses on disposal	**405,460**	**501,178**
Adjustments for non-monetary items with no contra-item in net working capital		
Provision charges	25,457	309,137
Depreciation and amortisation of fixed assets	78,639	78,504
Write-downs for value impairment	0	0
Value adjustments to financial assets and liabilities of derivative financial instruments not involving cash handling	0	0
Other adjustments for non-monetary items	0	0
Total adjustments for non-monetary items that had no contra-item in net working capital	104,096	387,641
2. Cash flow before changes in net working capital	509,556	888,819
Changes in net working capital		
Decrease / (Increase) in inventories	0	0
Decrease / (Increase) in trade receivables	(925,099)	2,178,122
Increase / (Decrease) in trade payables	2,394	(286,591)
Decrease / (Increase) in accrued income and deferred liabilities	(2,471)	(1,290)
Increase / (Decrease) in accrued liabilities and deferred income	(675,155)	(642,582)
Other decreases / (Other increases) in net working capital	955,569	(299,607)
Total changes in net working capital	(644,762)	948,052
3. Cash flow after changes in net working capital	(135,206)	1,836,871
Other adjustments		
Interest collected / (paid)	(103,659)	(116,785)
(Income taxes paid)	(48,588)	(48,588)
Dividends collected	55,335	41,980
(Use of provisions)	(323,022)	(16,977)
Other collections / payments	0	0
Total other adjustments	(419,934)	(140,370)
CASH FLOW DERIVING FROM OPERATING ACTIVITIES (A)	**(555,140)**	**1,696,501**

CASH FLOW STATEMENT (2/2)

B. CASH FLOWS FROM INVESTING ACTIVITIES		
Tangible fixed assets		
(Investments)	(9,334)	(1,435)
Divestments	0	0
Intangible fixed assets		
(Investments)	(10,454)	(17,914)
Divestments	0	0
Financial fixed assets		
(Investments)	(150,000)	(31,854)
Divestments	14,770	1,968
Non-fixed financial assets		
(Investments)	(18,409)	(1,435,697)
Divestments	0	0
(Acquisition of company business units after cash and cash equivalents)	0	0
Disposal of company business units after cash and cash equivalents	0	0
CASH FLOW FROM INVESTING ACTIVITIES (B)	**(173,427)**	**(1,484,932)**
C. CASH FLOWS FROM FINANCING ACTIVITIES		
Third party debt		
Increase / (Decrease) in short-term payables to banks	836,762	644,593
Loans taken out	0	0
(Loans repaid)	(181,987)	(1,232,153)
Equity		
Capital increase for payment	0	0
(Repayment of capital)	0	0
Sale (Purchase) of treasury shares	0	0
(Dividends (and interim dividends) paid)	(110,000)	(45,000)
CASH FLOW FROM FINANCING ACTIVITIES (C)	544,775	(632,560)
INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS (A ± B ± C)	(183,792)	(420,991)
Exchange rate effect on cash and cash equivalents	0	0
Cash and cash equivalents at the beginning of the financial year		
Bank and postal accounts	542,832	963,629
Checks	0	0
Cash in hand	4	198
Total cash and cash equivalents at the beginning of the financial year	542,836	963,827
Of which not freely usable	0	0
Cash and cash equivalents at the end of the financial year		
Bank and postal accounts	359,012	542,832
Checks	0	0
Cash in hand	32	4
TOTAL CASH AND CASH EQUIVALENTS AT THE END OF THE FINANCIAL YEAR	**359,044**	**542,836**

Explanatory Notes to the Consolidated Financial Statements as of December 31, 2024

STRUCTURE AND CONTENT OF THE FINANCIAL STATEMENTS

The consolidated Financial Statements as of 12/31/2024, consisting of the balance sheet, income statement, cash flow statement, explanatory notes and management report, have been drawn up in compliance with Legislative Decree 127/1991. For all aspects not specifically provided for by the decree, it has been supplemented by the national accounting principles published by the Italian Accounting Standards Board (OIC) and, in absence of such principles, by those of the International Accounting Standard Board (IASB) and the Financial Accounting Standards Board (FASB).

Additionally, it is supported by the following documents:

- List of companies included in the consolidated financial statement and shareholdings:
  - Companies included in the consolidation with the integral method (pursuant to art. 26)
  - Equity- accounted investments (pursuant to paragraphs 1 and 3, art. 36)
  - Other investments in controlled and associated companies
- Parent Company and consolidated shareholders' equity and profit/(loss) for the year

The specific sections of the explanatory notes illustrate the criteria with which art. 28 paragraph 3-bis of Legislative Decree 127/91 has been implemented, in the event of failure to comply with the requirements of detection, evaluation, presentation and disclosure, when their observance has irrelevant effects on the truthful and correct representation.

The amounts are expressed in Euro.

The financial statements of the companies included in the consolidation have been drawn up by their respective administrative bodies in accordance with the accounting principles mentioned above.

Exceptions

There have been no exceptional cases that have made it necessary to resort to the derogations referred to in art. 29, paragraphs 4 and 5 of Legislative Decree 127/1991.

Consolidation area - Consolidation and conversion principles

The Consolidated Financial Statements include the Financial Statements of ETC Invest SpA and of the foreign companies over which control is exercised directly or indirectly.

The assets and liabilities of the consolidated companies are assumed according to the global integration method. The book value of the investments held by the parent company is eliminated against the related net equity.

The excess of the equity over the carrying amount of the investment has been credited to the consolidated net equity under the heading "Consolidation Reserve." The portion of net equity attributable to non-controlling interests (minority shareholders) of the consolidated subsidiaries is recorded under "Third party capital and reserves" within equity. Meanwhile, the non-controlling interests' share of net income is separately presented in the consolidated income statement under "Profit (loss) attributable to non-controlling interests."

The Financial Statements of foreign companies are converted into Euro according to the following criteria:

- assets and liabilities at the exchange rate in force on the closing date of the period;
- income and expenses applying the average exchange rates for the period;
- the components of net equity at the rates in force in the relevant formation period.

Exchange rate differences arising from the conversion of the final net equity at the historical exchange rates used in formation compared to those in force at the balance sheet date are charged directly to net equity, together with the differences between the economic result expressed at average exchange rates and the economic result expressed in Euro at the exchange rates in force at the end of the period under the item "Reserve for translation differences", included in the item "Other reserves".

The debit and credit items and the cost and revenue items within the companies in the consolidation area have been eliminated. In particular, the profits and losses deriving from transactions between Group companies not yet realized with third parties are eliminated, if significant.

The financial statements of the individual companies approved by the Shareholders' Meeting or prepared by the Board of Directors for approval have been, where necessary, reclassified and adjusted to align them with the accounting principles adopted by the Group.

Changes in the scope of consolidation

The consolidation area has not changed compared to the previous financial year.

EVALUATION CRITERIA

The evaluation criteria adopted for the preparation of the consolidated financial statements align with those used by the Parent Company, integrated where necessary with the accounting principles adopted for particular items of the consolidated financial statements.
The evaluation of individual items is made according to prudence and with a view to the continuation of the business, taking into account the economic function of the assets and liabilities based on the principle of the prevalence of substance over form.
The evaluation criteria adopted remain unchanged from the previous financial year.
In particular, the evaluation criteria adopted were the following.

Intangible fixed assets

Intangible fixed assets are recorded, within the limit of their recoverable value, at purchase cost including directly attributable ancillary costs, and systematically amortised in relation to the residual possibility of use of the asset, possibly devalued if at the closing date of the financial period the estimated recovery value of the assets is permanently lower than the cost.
The value of fixed assets is shown net of accumulated depreciation.
The start-up and expansion costs arise from the capitalization of the costs related to the start-up or growth phases of the operational capacity. They are recorded in the Parent Company's Financial Statement with the consent of the Board of Statutory Auditors.
Industrial patent rights and intellectual property rights refer in particular to software licenses. They are amortized based on their presumed duration of use, which in any case does not exceed that established by the license agreements.
The values entered are not higher than the values actually attributable to the assets with regard to their consistency and their productive capacity, to the actual economic possibility of use in the company (use value), as well as to the current values and prices recorded in regulated markets (market value).

Tangible fixed assets

Tangible fixed assets are recognized on the date on which the risks and benefits associated with the acquired assets are transferred and are recorded, within the limit of the recoverable value, at the purchase cost net of the related depreciation funds, including all directly attributable costs and additional charges.
The cost of fixed assets whose use is limited in time is systematically amortized in each financial year, on the basis of economic-technical rates determined in relation to the residual possibility of use.
In the event that, regardless of the depreciation already accounted for, permanent losses in value are detected, the fixed assets are written down in relation to the residual possibility of use. If in subsequent financial years the conditions for the write-downs cease to exist, the original value is restored. Fixed assets in progress and advances to suppliers are recorded in the assets on the basis of the cost incurred and/or the advance paid including directly attributable expenses.

Financial leasing transactions

The financial leasing transactions are accounted for using the financial method, recording the assets under financial leasing in the balance sheet among the fixed assets at the purchase value of the grantor adjusted for the depreciation determined on the basis of the useful life of the individual assets, the financial debt towards the leasing companies among the debts towards other financiers and in the income statement, the depreciation on the assets and the passive interests on the financing obtained.

Equity investments

Equity investments are classified as fixed assets or current assets based on their intended destination.
The initial recognition was made at the purchase or acquisition cost, including ancillary costs, possibly revalued in accordance with specific revaluation laws, and written down in the presence of lasting losses in value. Specifically, it is specified that the Parent Company made use of the option provided for by Law 126/2020, revaluing the shareholding in ETC Surety SA in the financial statements as at 12/31/2020, for civil purposes only.
The participation in ETC Surety SA was valued using the equity method.

Debt securities

Debt securities are recognized at the time of delivery of the security and are classified in fixed assets or in current assets based on their destination.

Debt securities are recognized in the balance sheet when the security is delivered (so-called settlement date) and are recorded at purchase cost (or subscription cost).

Receivables

Receivables are classified under fixed assets or current assets based on their destination/origin with respect to ordinary activities and are recorded at their presumed realisable value.

The division of the amounts due within and beyond the period is carried out with reference to the contractual or legal maturity, also taking into account facts and events that may determine a modification of the original maturity, the realistic capacity of the debtor to fulfill the obligation within the contractual terms and the time horizon in which, reasonably, it is believed that the credit can be collected.

The amortized cost criterion was not adopted in the evaluation of the credits.

The receivables are presented in the balance sheet net of the registration of a write-down provision to cover the receivables deemed to be at solvency risk, as well as the generic risk relating to the remaining receivables, based on estimates made on the basis of past experience, the trend of the credit seniority of overdue receivables, the general economic, sector and country risk situation, as well as on events occurring after the end of the financial year which have an impact on the values at the balance sheet date.

Tax credits and deferred tax assets

The item ‘Tax credits’ includes the certain and determined amounts deriving from credits for which a right of realization has arisen through reimbursement or compensation.

The item ‘Deferred tax assets’ includes deferred tax assets determined on the basis of deductible temporary differences, applying the estimated rate in force at the time such differences are believed to be reversed.

Cash and cash equivalents

Cash and cash equivalents at the end of the financial year are valued at nominal value.

Accruals and deferrals

Accruals and deferrals are recorded on the basis of the principle of economic-temporal accrual and contain the revenues/costs pertaining to the financial year and payable in subsequent financial years and the revenues/costs incurred by the end of the financial year, but pertaining to subsequent financial years.

Therefore, only the portions of costs and revenues common to two or more financial years are recorded, the amount of which varies over time.

At the end of the financial year, it was verified that the conditions that determined the initial recognition had been respected, making the necessary value adjustments, taking into account both the time element and any recoverability.

Accrued income, similar to operating receivables, was valued at its estimated realizable value, recognizing a write down in the income statement in the event of a value lower than the recorded book one.

Accrued liabilities, similar to debts, were valued at nominal value.

For accrued expenses, the future economic benefit related to deferred costs was assessed, making a value adjustment if this benefit was lower than the accrued portion.

Provisions for risks and charges

Provisions for risks represent liabilities connected to situations existing at the Financial Statements date, but whose occurrence is only probable. With reference to risks for which the occurrence of a liability is only possible or the burden cannot be reliably estimated, no risk fund has been allocated.

Provisions for charges represent certain liabilities, related to negative income components pertaining to the financial period, but which will have a numerical manifestation in the following financial year.

The estimation process is carried out and/or adjusted at the Financial Statements closing date on the basis of past experience and any useful elements available.

Employee severance indemnity

It reflects the debt, subject to revaluation by means of specific indices and deducted of advances paid, accrued towards all Group employees at the end of the year, in compliance with the laws and current employment contracts.

Payables

The division of the amounts due within and beyond the period is carried out with reference to the contractual or legal deadline, also taking into account facts and events that may determine a modification of the original deadline.

Payables are reported among liabilities based on their nominal value, considered representative of their extinguishment value.

It should be noted that the amortized cost criterion was not adopted in the evaluation of debts, making use of the provisions set out in paragraph 3-bis of article 29 of Legislative Decree 127/91.

Payables arising from the acquisition of goods are recorded at the time the risks, charges and benefits are transferred; those relating to services are recorded at the time the service is provided; financial and other payables are recorded at the time the obligation towards the counterparty arises.

Tax payables include liabilities for certain and determined taxes, as well as withholdings applied as a substitute and not yet paid at the balance sheet date, and, where compensation is permitted, are recorded net of advance payments, withholding taxes and tax credits.

Foreign currency values

Monetary assets and liabilities in foreign currency are recorded at the spot exchange rate at the end of the financial period, with the related exchange gains and losses being recognised in the income statement.

Costs and revenues

They are exposed according to the principle of prudence and economic competence.

The transactions, economic and financial transactions with group companies and related counterparties are carried out under normal market conditions.

Income taxes for the financial year

Current income taxes are recorded, for each company, on the basis of the estimate of taxable income in accordance with the rates and provisions in force at the closing date of the period in each country, taking into account any applicable derogations and any tax credits due.

Prepaid and deferred taxes are calculated on temporary differences between the value attributed to assets and liabilities in the balance sheet and the corresponding values recognized for tax purposes, based on the rates in force at the time the temporary differences reverse.

Deferred tax assets are recognized only if there is reasonable certainty of their future recovery.

INFORMATION ON THE BALANCE SHEET

Intangible fixed assets

Intangible fixed assets amount to € 143,316 (€ 172,208 in the previous financial year).

The composition and movements of the individual voices are represented as follows:

	Start-up and expansion costs	Industrial patent rights and rights to use intellectual property	Concessions, Licenses, Trademarks and Similar Rights	Goodwill	Other intangible assets	Total intangible fixed assets
Opening value						
Net book value	997	6,400	13,849	126,697	24,265	172,208
Balance sheet value	997	6,400	13,849	126,697	24,265	172,208
Changes during the financial period						
Increases from acquisitions	10,454	0	0	0	0	10,454
Amortization of the financial year	2,589	1,600	1,095	31,674	2,388	39,346
Total changes	7,865	-1,600	-1,095	-31,674	-2,388	-28,892
Closing value						
Cost	8,862	4,800	12,754	95,023	21,877	143,316
Total Intangible Fixed Assets	8,862	4,800	12,754	95,023	21,877	143,316

The increase in the period is due to €10,454 relating to the notary's cost for the change of company governance from the traditional system to the monistic one, while the decrease recorded in the financial period is entirely attributable to amortization.

Goodwill

Goodwill is constituted by the merger difference resulting from the incorporation operation by ETC Invest S.p.A. (then called ETC Group Srl) of ETC S.p.A. which took place in 2018. In the 2020 financial statements, the company availed itself of the option provided by Law 126/2020 and Law 178/2020 by realigning the tax value of goodwill to the civil value.

Composition of start-up and expansion costs:

	Description	Opening value	Increases of the financial year	Depreciation for the financial year	Total changes	Closing value
	New share issuing costs	997	10,454	2,589	7,865	8,862
Total		997	10,454	2,589	7,865	8,862

The costs recorded are reasonably related to a utility extending over several financial years/periods, and are amortized systematically in relation to their useful life.

Tangible fixed assets

Tangible fixed assets are equal to € 635,791 (€ 665,750 in the previous financial year).

The composition and movements of the individual voices are represented as follows:

	Land and buildings	Other tangible fixed assets	Total tangible fixed assets
Opening value			
Cost	558,806	106,944	665,750
Net book value	558,806	106,944	665,750
Changes during the financial period			
Increases from acquisitions	0	9,334	9,334
Depreciation of the financial year	17,379	21,914	39,293
Total changes	-17,379	-12,580	-29,959
Closing value			
Cost	541,427	94,364	635,791
Total Tangible Fixed Assets	541,427	94,364	635,791

The value of "Land and buildings" refers to the Parent Company's real estate leasing.

The value of "Other tangible fixed assets" refers to the Parent Company's furniture leasing.

Financial assets – Equity investments, other securities and active financial derivative instruments

Equity investments not included in the consolidation area are equal to € 1,005,200 (€ 1,005,200 in the previous financial year).

The other securities included in financial fixed assets are equal to € 17,084 (€ 31,854 in the previous financial year).

The composition and movements of the individual voices are represented as follows:

	Equity investments in other companies	Total equity investments	Other securities
Opening value			
Cost	1,005,200	1,005,200	31,854
Net book value	1,005,200	1,005,200	31,854
Changes during the financial period			
Other variations	0	0	-14,770
Total changes	0	0	-14,770
Closing value			
Cost	1,005,200	1,005,200	17,084
Total Financial Fixed Assets	1,005,200	1,005,200	17,084

"Equity investments in other companies" include 1.5% of the share capital of BGFI Bank Europe, a credit institution based in France, for a book value as of 31 December 2024 of Euro 1,005,200. This investment is qualified as long-lasting and strategic for the Group, in consideration of the operational and relational synergies connected to the presence of the African and international banking market. During the 2024 financial year, dividends received from the participation amounted to € 55,335.

The item "Other securities" includes the subscription of a TFR policy by the Parent Company for € 9,699 in addition to € 7,385 relating to a cash collateral position, expiring in 2025, connected to the disbursement to the Parent Company of a Simest loan no. 6256/IM/FCS.

Financial fixed assets - Receivables

Receivables included in financial fixed assets are equal to € 277,224 (€ 129,800 in the previous financial year).

The composition and movements of the individual voices are represented as follows:

	Initial nominal value	Opening Net Value	Other movements increases/(decreases)	Final nominal value	Closing net value
From others due within the following financial year	7,800	7,800	3,600	11,400	11,400
From others due beyond the following financial year	122,000	122,000	143,824	265,824	265,824
Total Receivables	129,800	129,800	147,424	277,224	277,224

The increase in "Receivables from others due beyond the following financial year" is due to the creation of a restricted current account of € 150,000 at a banking institution.

The decrease in the item "Receivables from others due within the following financial year" refers to the reclassification of € 14,770 among "Financial assets not held as fixed assets" since the maturity is within the following financial year.

Current assets - Receivables

The receivables included in the current assets are equal to € 4,335,620 (€ 3,414,202 in the previous financial year).

The composition of the individual items is represented as follows:

	Due within the following financial year	Due beyond the following financial year	Total nominal value	(Risk/write-down funds)	Total net value
Trade receivables	1,869,650	2,382,783	4,252,433	79,138	4,173,295
Tax credits	75,229	3,326	78,555		78,555
Prepaid taxes			9,465		9,465
From others	52,480	64,251	116,731	42,426	74,305
Total Receivables	1,997,359	2,450,360	4,457,184	121,564	4,335,620

The adjustment of the nominal value of “Trade receivables” and "Receivables from others" to the presumed realisable value was obtained through a specific "Reserve for doubtful accounts" which underwent the following movements during the period:

Balance as of 12/31/2023	147,621
Allocation to reserve	17,771
Application	(43,828)
Balance as of 12/31/2024	121,564

The “Tax credits” are composed mainly from IRES advance payments paid in 2024 for a total of € 28,859 and from the 2024 VAT credit for € 29,431.

The “Receivables from others" for € 43,345 are composed from bank credits for € 22,750 and from advances to suppliers for € 10,833.

Receivables - Distinction by maturity

The following is the data relating to the division of receivables by maturity, pursuant to art. 38 c. 1 lett. e) of Legislative Decree 127/1991:

	Starting value	Changes during the financial period	Closing value	Amount due within the financial year	Amount due beyond the financial year
Trade receivables included in current assets	3,222,945	950,350	4,173,295	1,869,650	2,303,645
Tax credits recorded in current assets	58,927	19,628	78,555	75,229	3,326
Prepaid taxes recorded in current assets	94,209	-84,744	9,465		
Receivables from others entered in current assets	38,121	36,184	74,305	52,480	21,825
Total Receivables part of Current Assets	3,414,202	921,418	4,335,620	1,997,359	2,328,796

Current assets - Financial assets not held as fixed assets

The financial assets not held as fixed assets amount at € 206,918,889 (€ 204,065,855 in the previous financial year).

The composition and movements of the individual voices are represented as follows:

	Opening value	Changes during the financial period	Closing value
Other securities	204,065,855	2,853,034	206,918,889
Total Financial Assets not held as Fixed Assets	204,065,855	2,853,034	206,918,889

The item "Financial assets not held as fixed assets" mainly includes credit securities held by Group companies for a total amount of € 205,480,131. Moreover, a remunerated term deposit of € 1,266,603 established with the BGFI group in September 2023 is recorded.

Current assets - Cash and cash equivalents

Cash and cash equivalents included in current assets are equal to € 359,044 (€ 542,836 in the previous financial year).

The composition and movements of the individual voices are represented as follows:

	Opening value	Changes during the financial period	Closing value
Bank and postal deposits	542,832	-183,820	359,012
Cash on hand	4	28	32
Total Cash And Cash Equivalents	542,836	-183,792	359,044

Accruals and Deferrals

Accrued income and prepaid expenses (“Accruals and deferrals”) amount to € 91,126 (€ 88,655 in the previous financial year).

The composition and movements of the individual voices are represented as follows:

	Opening value	Changes during the financial period	Closing value
Accrued income	23,643	1,185	24,828
Prepaid expenses	65,012	1,286	66,298
Total Accruals and Deferrals	88,655	2,471	91,126

Composition of accrued income:

	Description	Amount
	Financial income	24,828
Total		24,828

Composition of prepaid expenses:

	Description	Amount
	Various administrative services	20,975
	Software/Licenses/Online Services	5,426
	Insurance	2,730
	Rentals and leases	23,811
	Car rental	3,687
	Accounting review	2,269
	Hardware Rental	1,715
	Others	5,685
Total		66,298

Financial charges charged to balance sheet items

No financial charges have been charged to the values recorded in the assets of the Balance Sheet.

Equity

The group equity at the end of the financial year is equal to € 207,879,184 (€ 205,085,824 in the previous financial year).

The increase compared to the previous financial year is mainly due to the positive balance between incoming and outgoing members in the subsidiary ETC Surety and the operating profits of the Group companies.

The tables below highlight the movements during the financial year of the individual items that make up the Group Equity and the details of the item 'Other Reserves'.

	Opening value	Allocation of dividends	Other destinations	Changes during the financial period	Decreases	Reclassifications	Operating result	Closing value
Share capital	2,250,000	0	0	9,592,000	0	0		11,842,000
Legal reserve	50,000	0	0	11,000	0	0		61,000
Other reserves								
Consolidation reserves	28,778,626	0	0	82,475	9,592,000	-613		19,268,488
Total other reserves	28,778,626	0	0	82,475	9,592,000	-613		19,268,488
Profits (losses) carried forward	12,130	0	32,335	0	0	0		44,465
Profit (loss) for the financial year	256,579	110,000	-146,579				225,986	225,986
Negative reserve for treasury shares	-50,000	0	0	0	0	0		-50,000
Total group equity	31,297,335	110,000	-114,244	9,685,475	9,592,000	-613	225,986	31,391,939
Third party equity								
Third party capital and reserves	173,788,348	0	0	0	0	0		176,487,111
Third party profit (loss)	141	0	-141				134	134
Total third party equity	173,788,489	0	-141	0	0	0	134	176,487,245
Total Equity	205,085,824	110,000	-114,385	9,685,475	9,592,000	-613	226,120	207,879,184

On 26 September 2024, the Board of Directors resolved to increase the share capital from € 2,250,000 to € 11,842,000, for a total amount of € 9,592,000. This operation was carried out by capitalizing an equivalent amount from the accounting item called "Revaluation Reserve from Equity Method Investment". This capital increase was attributed to the shareholders proportionally to their respective shareholdings.

To better understand the changes in equity, the movements of group equity items during the previous financial year are highlighted below:

	Opening value	Allocation of dividends	Other destinations	Changes during the period	Decreases	Reclassifications	Operating result	Closing value
Share capital	2,250,000	0	0	0	0	0		2,250,000
Legal reserve	32,000	0	0	18,000	0	0		50,000
Other reserves								
Consolidation reserves	28,748,613	0	0	17,387	10,074	22,700		28,778,626
Total other reserves	28,748,613	0	0	17,387	10,074	22,700		28,778,626
Profits (losses) carried forward	0	0	0	12,130	0	0		12,130
Profit (loss) for the financial year	96,448	45,000	-51,448				256,579	256,579
Negative reserve for treasury shares	-50,000	0	0	0	0	0		-50,000
Total group equity	31,077,061	45,000	-51,448	47,517	10,074	22,700	256,579	31,297,335
Third party equity								
Third party capital and reserves	45,013,352	0	0	128,774,996	0	0		173,788,348
Third party profit (loss)	-9,198	0	9,198				141	141
Total third party equity	45,004,154	0	9,198	128,774,996	0	0	141	173,788,489
Total Equity	76,081,215	45,000	-42,250	128,822,513	10,074	22,700	256,720	205,085,824

The amount of the item "other reserves" was reduced from € 28,435,047 to € 18,843,047 following the capital increase as per the resolution of the Board of Directors of 26 September 2024 cited above.

Provisions for risks and charges

The provisions for risks and charges are recorded in liabilities for a total of € 588,178 (€ 321,246 in the previous financial year).

The composition and movements of the individual voices are represented as follows:

	Provision for retirement benefits and similar obligations	Provisions for taxes, including deferred taxes	Other provisions	TOTAL PROVISIONS FOR RISKS AND CHARGES
Opening value	1,231	1,017	318,998	321,246
Changes during the financial period				
Other variations	4,460	-337	262,809	266,932
Total changes	4,460	-337	262,809	266,932
Closing value	5,691	680	581,807	588,178

The item "Other provisions" refers to the Group's risk fund established on a prudential basis at 31 December 2024, in line with the increase in the portfolio of guarantees issued during the financial year.

Employee severance indemnity

Employee severance indemnities are recorded among the liabilities for a total of € 32,144 (€ 28,973 in the previous financial year).

The composition and movements of the individual voices are represented as follows:

	Severance pay for subordinate employment
Opening value	28,973
Changes during the financial period	
Provision in the financial year	7,548
Other variations	-4,377
Total changes	3,171
Closing value	32,144

The severance pay only concerns the employees of the Parent Company.

Payables

Payables are recorded in liabilities for a total of € 3,388,108 (€2,266,867 in the previous financial year).

The composition of the individual items is represented as follows:

	Opening value	Changes during the financial period	Closing value
Payables due to banks	827,374	819,702	1,647,076
Payables due to other lenders	764,600	-164,923	599,677
Trade payables	272,425	2,394	274,819
Tax payables	241,188	-74,058	167,130
Payables due to welfare and social security institutions	18,744	-2,580	16,164
Other payables	142,536	540,706	683,242
Total Payables	2,266,867	1,121,241	3,388,108

Some items are detailed below:
“Payables due to banks”: as far as the Parent Company is concerned, € 1,549,972 refers to the partial use of a current account credit line. The agreed-upon amount for this facility is € 2,000,000, counter-guaranteed by a remunerated term deposit valued at € 1,266,603, recorded among "Financial assets not held as fixed assets".
“Payables to other lenders”: in addition to a residual debt to Simest, this section includes the Parent Company’s debts relating to real estate (€ 387,572) and furniture (€ 54,338) leasing;
"Tax payables": in particular € 138,184 refer to IRES taxes paid in installments and IRAP 2024.
"Other payables": € 110,000 refers to dividends relating to the financial year 2023 to be distributed to the members of the parent company and € 350,000 to the residual debt linked to a settlement agreement.

Payables - Distinction by maturity

Below is the data relating to the breakdown of debts by maturity, pursuant to art. 38 c. 1 lett. e) of Legislative Decree 127/1991:

	Opening value	Changes during the financial period	Closing value	Amount due within the following financial year	Amount due beyond the following financial year
Payables due to banks	827,374	819,702	1,647,076	1,620,100	26,976
Payables due to other lenders	764,600	-164,923	599,677	182,947	416,730
Trade payables	272,425	2,394	274,819	274,819	0
Tax payables	241,188	-74,058	167,130	167,130	0
Payables due to welfare and social security institutions	18,744	-2,580	16,164	16,164	0
Other payables	142,536	540,706	683,242	433,242	250,000
Total Payables	2,266,867	1,121,241	3,388,108	2,694,402	693,706

Payables secured by collateral on corporate assets

Following the detail of payables secured by collateral on corporate assets, pursuant to Article 38, paragraph 1, letter e) of Legislative Decree 127/1991:

	Payables secured by collateral on corporate assets	Total
Payables due to banks	1,647,076	1,647,076
Payables due to other lenders	599,677	599,677
Trade payables	274,819	274,819
Tax payables	167,130	167,130
Payables due to welfare and social security institutions	16,164	16,164
Other payables	683,242	683,242
Total Payables	3,388,108	3,388,108

Accruals and deferrals

Accrued expenses and deferred revenue are recorded in liabilities for a total of € 1,738,295 (€ 2,413,450 in the previous financial year).
The composition and movements of the individual voices are represented as follows:

	Opening value	Changes during the financial period	Closing value
Accrued expenses	878	-492	386
Deferred revenue	2,412,572	-674,663	1,737,909
Total Accruals and Deferrals	2,413,450	-675,155	1,738,295

***Composition of accrued expenses*:**

	Description	Amount
	Interest expenses	386
Total		386

Composition of deferred income:

	Description	Amount
	Extra EU confirmation services	1,730,868
	Debt collection service	4,881
	Miscellaneous income	1,875
	Other consulting services	285
Total		1,737,909

INFORMATION ON THE INCOME STATEMENT

VALUE OF PRODUCTION

Revenues from sales and services

In relation to the provisions of art. 38 c. 1 lett. Ii) of Legislative Decree 127/1991, the breakdown of revenues by activity category and geographical area is shown in the following tables:

Breakdown of sales and services by business category:

	Category of activity	Current financial year value
	Consulting services	1,251,289
	Technical services	193,703
	Confirming services	1,579,818
	Debt recovery services	4,847
Total		**3,029,657**

Breakdown of sales and services by geographical area:

	Geographical area	Current financial year value
	Central African Republic	825,000
	Benin	784,824
	Gabon	361,792
	Democratic Republic of Congo	330,730
	France	302,816
	Equatorial Guinea	256,361
	Italy	90,670
	Ciad	66,458
	Cameroon	4,745
	Ivory Coast	5,064
	Other	1,197
Total		**3,029,657**

Other revenues and income

Other revenues and incomes are recorded in the value of production section of the income statement for a total of € 4,254 (€ 235,629 in the previous financial year).

	Opening value	Changes during the financial period	Closing value
Others			
Extraordinary income and reversal of liabilities	43,259	-39,909	3,350
Capital contributions (shares)	0	893	893
Other revenues and income	192,370	-192,359	11
Total others	235,629	-231,375	4,254
TOTAL OTHER REVENUES AND INCOME	**235,629**	**-231,375**	**4,254**

COST OF PRODUCTION

Services

Service costs are recorded in the cost of production section of the income statement for a total of € 939,858 (€ 1,036,588 in the previous financial year).

The expenses for services are attributable to the collaborators listed below:

Service charges	Cost center	Collaborators
Advisors	11	11
Management Control Committee	2	2
Supervisory body	2	2
Auditor	3	7
Business Partners	2	4
Legal and notary firms	6	13
IT Consultants	4	9
Accounting and tax consultants	5	13
Marketing Consultants	1	4
Occupational health consultant	2	2
External Health and Safety Manager	1	1
Translators and interpreters	1	1
Total collaborators / independent bodies	**40**	**69**

Use of third-party assets

The costs for the use of third-party assets are recorded in the costs of production section of the income statement for a total of € 194,755 (€ 128,537 in the previous financial year).

The composition of the individual items is as follows:

	Opening value	Changes during the financial period	Closing value
Rentals and leases	76,705	27,209	103,914
Others	51,832	3,138	54,970
Total	**128,537**	**30,347**	**194,755**

Personnel

During the period, the Group incurred personnel costs for € 581,956 (€ 462,459 in the previous financial year).

Sundry operating charges

Other operating charges are recorded in the costs of production section of the income statement for a total of € 315,963 (€ 524,182 in the previous financial year).

The composition of the prevailing voices is made up of:

- € 225,000 within the item "Contingent liabilities and non-existent liabilities" represent contingent liabilities relating to the subscription of a settlement agreement;
- € 35,018 under "Other management costs" represents the pro-rata VAT.

FINANCIAL INCOME AND EXPENSES

Financial income for the period amounting to € 141,755 (€ 159,646 in the previous financial year) mainly originates from dividends from equity investments and from remunerated term deposits.

Interest and other financial expenses amounting to € 183,812 (€ 235,537 in the previous financial year) mainly relate to the use of a granted credit line and to bank and financial debts.

Revenues of exceptional significance or incidence

During the financial period, no revenues of exceptional size or impact were recorded.

Costs of exceptional significance or incidence

No costs of exceptional size or impact were recorded during the period.

Income taxes

The composition of income taxes is represented as follows:

	Current taxes	Taxes relating to previous financial years	Deferred taxes	Prepaid taxes	Income (expenses) from joining the consolidated tax regime/tax transparency
IRES	17,291	0	0	84,407	
IRAP	29,318	0	0	0	
Substitute taxes	-337	0			
Total	**46,272**	**0**	**0**	**84,407**	**0**

OTHER INFORMATION

Reconciliation Statement between Parent Company Equity and Consolidated Operating result and Equity

	Equity	of which: operating result of the financial year
Balances as per parent company's financial statements	31,350,065	217,622
Adjusted balances as per parent company's financial statements	31,350,065	217,622
Impact of full consolidation of subsidiaries		
- Elimination of carrying amounts of subsidiaries' investments	-29,348,184	
- Equity of subsidiaries	205,824,340	
- Net income/loss of subsidiaries	19,473	19,339
	176,495,629	19,339
Other adjustments	-176,453,756	-10,975
Total adjustments	41,873	8,364
Group equity and operating result	**31,391,938**	**225,986**
Third party equity and operating result	**176,487,246**	**134**
Consolidated equity and operating result	**207,879,184**	**226,120**

List of companies included in the consolidation area

Pursuant to the provisions of art. 38 c. 2 lett. a) to d) of Legislative Decree 127/1991, the following lists are presented below:

List of investments included in the consolidation with the line-by-line method

Business name	Registered office	Currency	Share capital	Direct share of the group
ETC INVEST SPA	Silea (TV) - Italy	Eur	11,842,000	100%
ETC SURETY SA	Douala - Cameroon	Eur	30,096,179	99.31%

Going concern assumption

The valuation of the financial statements' items was carried out from the perspective of business continuity, assuming that the company constitutes a functioning economic complex, intended - for a foreseeable time horizon of at least twelve months from the financial statements' reference date - to continue its activity and generate income.

At the Board of Directors meeting of 26 September 2023, the Directors conducted a review of the 2022–2025 Corporate Strategy, updating the economic and financial projections in terms of costs and revenues, and confirming the growth trend expected for the coming financial years. The prospective analysis conducted did not reveal any significant uncertainties nor were any conditions detected that would suggest interruptions or discontinuities in the company's activity.

In support of continuity, for the 2024 financial year the Board of Directors has also adopted suitable measures to ensure operational sustainability, in accordance with Articles 2381 and 2475 of the Civil Code by strengthening organizational and management controls. The Company has also confirmed for 2024 its commitment to keep the organizational, administrative and accounting structure updated on a quarterly basis, in order to promptly address any critical issues arising from the market context.

Group staff

The information concerning the staff is reported below, pursuant to art. pursuant to art. 38 c. 1 lett. n) of Legislative Decree 127/1991:

	Average number current year	Average number previous year
Senior Managers	1	1
Middle Managers	4	6
Employees	20	16
Total	**25**	**23**

Directors fees of the Parent Company

Below is information regarding the remuneration of the directors and statutory auditors of the parent company for carrying out these functions also in other companies included in the consolidation, pursuant to art. 38 c. 1 letter o) of Legislative Decree 127/1991:

	Administrators
Fees	86,979

Supervisory Body fees

It should be noted that the remuneration approved by the Board of Directors is equal to € 8,500 for the periodic verification of compliance with the organizational model pursuant to art. 6 of Legislative Decree no. 231/2001.

Audit firm fees

The following information details the remuneration paid to the statutory auditor or audit firm, as per Article 38, paragraph 1, letter o-septies of Legislative Decree 127/1991:

	Value
Audit of the annual financial statements	39,432
Total fees due to the statutory auditor and auditing firms	**39,432**

Commitments, guarantees and potential liabilities not shown in the balance sheet

In relation to the provisions of art. 38 c. 1 lett. h) of Legislative Decree 127/1991, the following table reports commitments, guarantees and potential liabilities not resulting from the balance sheet

	Amount
Outstanding balance	**169,196,174**
Commitments - residual value	152,017,474

Submission date	Maturity date	Country of Debtor	Nominal Commitment Value (Euro)	Residual Commitment Value (Euro)
08/11/2018	29/10/2026	Cameroon	15,054,340	2,299,969
21/09/2020	30/09/2028	Benin	1,524,490	816,691
29/10/2020	30/04/2028	Equatorial Guinea	921,046	921,046
19/11/2020	30/06/2026	Gabon	1,868,659	502,028
07/02/2022	28/06/2027	Equatorial Guinea	2,317,225	1,479,080
07/02/2022	30/09/2031	Gabon	34,301,029	33,877,559
27/06/2022	30/04/2028	Equatorial Guinea	1,905,613	1,905,613
07/03/2023	07/03/2028	Gabon	1,715,051	1,114,783
23/03/2023	22/03/2028	R. D. Congo	1,455,000	1,043,208
07/06/2023	06/06/2029	Equatorial Guinea	1,143,368	1,143,368
24/01/2024	31/12/2024	Benin	4,184,726	4,184,726
20/03/2024	19/03/2025	R. D. Congo	3,233,333	3,233,333
18/04/2024	17/04/2025	R. D. Congo	2,910,000	2,910,000
21/05/2024	20/05/2025	Benin	7,622,451	7,622,451
23/05/2024	22/05/2025	First	4,573,471	4,573,471
04/06/2024	26/05/2025	Zimbabwe	987,748	987,748
04/06/2024	26/05/2025	Zimbabwe	1,533,030	1,533,030
04/06/2024	26/05/2025	Zimbabwe	1,607,746	1,607,746
05/06/2024	04/06/2025	Benin	7,622,451	7,622,451
01/07/2024	31/12/2024	Gabon	13,300,000	13,300,000
09/07/2024	08/07/2025	Equatorial Guinea	7,317,553	7,317,553
08/08/2024	07/08/2025	Benin	228,674	152,449
12/09/2024	31/12/2025	R. D. Congo	15,229,000	15,229,000
21/09/2024	21/09/2025	Benin	11,509,901	11,509,901
26/09/2024	26/09/2025	Benin	3,811,225	3,811,225
26/09/2024	26/09/2025	Benin	1,524,490	1,524,490
09/10/2024	11/03/2025	Zimbabwe	4,801,020	4,801,020
16/10/2024	08/03/2025	Zambia	1,843,000	1,843,000
22/11/2024	15/03/2025	Zimbabwe	1,487,306	1,487,306
24/12/2024	10/06/2026	Guinea Conakry	11,663,229	11,663,229
Total			**169,196,175**	**152,017,474**

Significant events occurred after the end of the financial year

The following information details the nature and the equity, financial, and economic impact of significant events that occurred after the financial period reported:

- New Commitments: As of the Financial Statements approval date, commitments not reported on the balance sheet decreased by € 13,300,000.

Silea (Treviso - Italy) March, 27th 2025

The Chairman of the Board of Directors

Anco Marzio Lenardon

Management Report

ETC Invest SpA

Information data	
Headquartered in	Silea (Treviso), Italy
Tax code	4821260264
REA number	TREVISO400769
VAT	4821260264
LEI Code	8156002BEE58A8C9E527
BIC Swift	ETCGIT2TXXX
Share Capital (€)	250,000,000 authorised 11,842,000 paid-up
Tier 1	31,391,939
Legal form	Joint Stock Company
Business sector (NACE Code)	70.22 and 64.99
Company in liquidation	no
Company with sole shareholder	no
Company subject to management and coordination by others	no
Group membership	Yes

Amounts are expressed in Euro

Management Report

Group structure and main activities

The Company is a specialized organization that holds a public rating from the European Securities and Markets Authority (ESMA) and operates in international markets, with a particular focus on those in sub-Saharan Africa.

As member of the Swift network (*Society for Worldwide Interbank Financial Telecommunication*) and owner of a BIC (Business Identifier Code) code - ETCGIT2T according to the ISO 9362, the firm is placed in the second category of NOSU (*Non Supervised Entity Active in Finance Industry*) and classified as NBFI (*Non-Bank Financial Institution*). For all these reasons it can perform:

a) Swift- Category 2 activities following the User eligibility criteria;

b) Ateco 70.22.09 activities, particularly "technical-financial management of international trades and investments" and Ateco 64.99.60 ones, such as “other financial intermediation";

c) Analysis and risk-taking activities in relevant international markets, allocating its own funds in international trade and industry-based investments through :

    i) signature commitments executed via Swift network;

    ii) acquisition, retention and management of various types of shareholdings, both directly and indirectly, in corporations and organizations, including consortiums, in accordance with Italian and Foreign law, aimed at ensuring stable investment rather than for the mere placement purpose;

d) Management, executive and strategic consultancy activities, including marketing and business development ones;

e) Advising on internationalization and global trading opportunities, assisting also in securing funding and financial instruments such as export credit, trade finance and project finance, in accordance with legal regulations;

f) The corporate purpose includes also the granting of various forms of financing or guarantees, particularly aimed at assisting companies that have business interest, participations or group affiliation, in compliance with applicable laws and regulations;

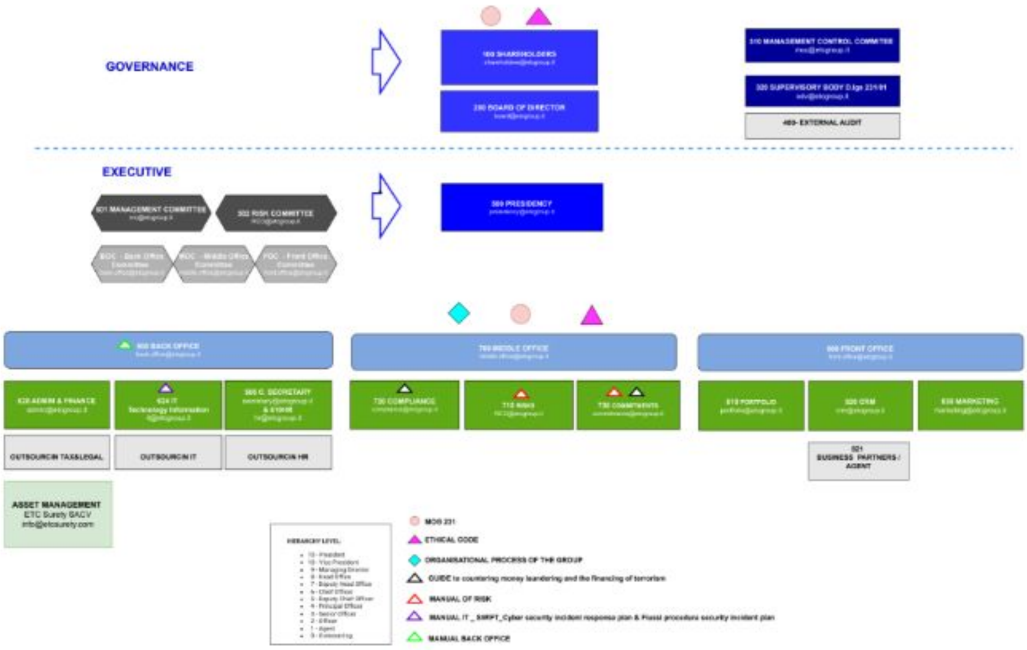
g) The company, in a non-prevalent manner and essential to the fulfillment of corporate purposes, may carry out all commercial, financial, industrial, movable and real estate transactions, as well as grant sureties, endorsements, bonds, guarantees in general, including those benefiting third parties.

Excluded from the scope of the company are activities of a fiduciary character, the gathering of savings, the extension of credit, the distribution of financial instruments, whether conducted with the public or otherwise, and any other undertaking legally restricted to specific categories or individuals possessing particular qualifications.

The legal head office is located in Silea (Treviso), Italy, having a Representative Office in Cotonou, Benin.

The subsidiary company, ETC Surety, is located in Douala, Camerun.

Organizational chart **:**



Governance

Board of directors: in accordance with its management function it ensures compliance with the principles of integrity, professionalism and independence. The new Board of Directors was appointed with the Shareholders' Meeting of 04/24/2024.

At the date of approval of the draft financial statements, the Board is composed by:

- President and CEO: Anco Marzio Lenardon
- Vice President and Deputy CEO: Enrico Mazzon
- Managing Director: Jean-Gauthier Eric Gambor
- Independent Advisor: Mario Di Giulio
- Independent Advisor: Alessandro Papa
- Independent Advisor: Francesco De Musso
- Independent Advisor: Faustin Dahito.

Management Control Committee: on 04/24/2024 it was appointed as a new autonomous control body in accordance with the transition to the monistic corporate governance system, governed by art. 24 of the Statute.

At the date of approval of the draft financial statements, the Committee is composed as follows:

- President: Alessandro Papa
- Member: Mario Di Giulio.

Board of Statutory Auditors: until 04/24/2024 it carried out the supervising function of the adequacy of the organizational, administrative and accounting structure of the Company, being then dissolved and replaced by the Management Control Committee following the adoption of the monistic system.

External Audit : on the 07/30/2024 Giampietro Teodori was appointed as new Statutory auditor.

Supervisory Body: appointed on 10/29/2021 in accordance with the provisions of art. 6 of Legislative Decree no. 231/2001.

At the date of approval of the draft financial statements, it is composed by:

- President: Mario Di Giulio
- Member: Michele Loschi.

In compliance with Legislative Decree no. 14/2019 (Corporate Crisis and Insolvency Code), the Company implements an organizational, administrative and accounting structure, lined up with its operational nature, that allows the timely detection of crises and the adoption of appropriate measures. This framework mandates the preparation, at least on a quarterly basis, of a rolling treasury financial situation projecting a 12-month horizon, alongside with the collection of data regarding all signals for the timely forecast of a potential company crisis as defined by art. 3 of the Code of Crisis and Insolvency. On the basis of this organizational structure, no patrimonial or economic-financial imbalances emerged in 2024 concerning the specific characteristics of the company and its operations, nor were any warning signals.

Evolution of the target market

In 2024, sub-Saharan Africa's economy showed signs of recovery, with an estimated GDP growth around 3.6%, an increase from 3.3% of 2023.

The region continues to face significant challenges, including global instability, political unrest and extreme weather phenomena. Although inflation has decreased from its historical peaks, it remains a concern, further complicated by geopolitical crises such as the Ukrainian conflict, tensions in the Middle East and recent instability in several African countries.

Despite this, some African countries have achieved particularly high economic growth rates: Niger at 9.9% and Senegal at 6%, followed by Rwanda (7%), Ivory Coast (6.5%), Ethiopia (6.1%), Benin (6.5%), Djibouti (6.5%), Tanzania (5.4%) and Togo (5.3%). This expansion is supported by investments in key sectors such as agriculture, telecommunications, energy and infrastructure, leading to a strong and diversified economic expansion in the region. The stabilization of public debt ratios and optimistic growth forecasts suggest that the region's potential remains robust and promising.

Source: International Monetary Fund - World Economic Outlook.

Approval of the consolidated financial statements

The consolidated financial statement as of 12/31/2024 was approved by the Board of Directors on March 27, 2025 and is subject to audit.

Management performance

The Board of Directors has adopted adequate measures to ensure the sustainability and continuity of the company's business in 2024, in compliance with Articles 2381 and 2475 of the Italian Civil Code. In 2024, the Company managed to keep its organizational and management structure updated on a quarterly basis to promptly address any challenges and market turbulence.

The management performance was in line with the projections of the current Strategic Plan.

Main events during the year:

- Trend of off-balance sheet commitments: As of December 31, 2024, the overall off-balance sheet commitments amount to Euro 169,196,174, showing an increase of 9.17% compared to Euro 154,981,666 recorded as of December 31, 2023.
- Subscription of new members of category B and C: in 2024, a new shareholder entered the company, contributing Euro 2,698 of new share capital and Euro 2,695,649 of new share premium reserves, increasing the net equity of the subsidiary ETC Surety SACV by Euro 2,698,348.
- Rating ETC Invest SpA: in July 2024, the Rating Agency Modefinance confirmed for the fiscal year 2023 the rating class A3- (A-*Standard & Poor's equivalent* - "*Good company with good capability of repaying financial obligations. Very low dependence on possible adverse macroeconomic conditions*") published by the European Securities and Markets Authority (ESMA *-European Securities and Markets Authority)*. In August 2024, the pan-African rating agency Bloomfield Investment Corporation confirmed for the fiscal year 2023 a rating of AA in the long term and A1 in the short term, in local currency (CFA Franc). The public rating allows financial institutions to weight the credit risk (or counterparty) of the Company for regulatory purposes according to the guidelines of the Basel Committee (Basel III), transposed into Europe by the European CRR directive (*Capital Requirements Regulation*) and their respective transpositions in the African markets of interest.

In order to provide a better understanding of the performance and results of management, the tables below show a reclassification of the Balance Sheet by functional areas and on a financial basis, a reclassification of the Income Statement by added value and the most significant balance sheet ratios.

(thousands of Euro)	12/31/2024	12/31/2023		
			diff	diff%
Current receivables	4,427	3,503	924	26%
Stock	-	-	-	-
Current payables	(2,880)	(3,088)	209	-7%
Net working capital	**1,547**	**415**	**1,133**	**273%**
Intangible assets	143	172	(29)	-17%
Tangible fixed assets	636	666	(30)	-5%
Financial assets	1,300	1,167	133	11%
Fixed assets	**2,079**	**2,005**	**74**	**4%**
Receivables from shareholders for payments still due	**-**	**-**	**-**	
Gross invested capital	**3,626**	**2,419**	**1,206**	**50%**
Different funds	(620)	(350)	(270)	77%
Net invested capital	**3,005**	**2,069**	**936**	**45%**

(thousands of Euro)	12/31/2024	12/31/2023		
			diff	diff %
Equity	**207,879**	**205,086**	**(2,793)**	**1%**
Total financial payables beyond one year	444	649	(206)	-32%
Total financial payables within the year	1,803	943	860	91%
Financial assets beyond 12 months				
Total current financial assets	(207,121)	(204,609)	(2,512)	1%
Net financial position	**(204,874)**	**(203,017)**	**(1,857)**	**1%**
Net financial resources	**3,005**	**2,069**	**(4,650)**	**45%**

(thousands of Euro)	12/31/2024		12/31/2023			
					diff	diff%
Net revenues	**3,030**	**100.0%**	**2,752**	**100.0%**	**277**	**10.1%**
Purchases	-	0.0%	-	0.0%	-	0.0%
Labour costs	(582)	-19.2%	(462)	-16.8%	(119)	25.8%
Operating costs	(1,135)	-37.5%	(1,165)	-42.3%	31	-2.6%
First operating margin	**(1,717)**	**-56.7%**	**(1,628)**	**-59.1%**	**(89)**	**5.5%**
Other (charges) income	(312)	-10.3%	(289)	-10.5%	(23)	8.0%
EBITDA	**1.001**	**33.0%**	**836**	**30.4%**	**165**	**19.8%**
Amortisation, depreciation and provisions	(632)	-20.9%	(377)	-13.7%	(255)	67.5%
EBIT	**370**	**12.2%**	**459**	**16.7%**	**(89)**	**-19.5%**
Net financial income (expenses)	(12)	-0.4%	(33)	-1.2%	20	-62.0%
Profit before extraordinary and tax components	**357**	**11.8%**	**426**	**15.5%**	**(69)**	**-16.2%**
Extraordinary income (expenses)	-	-	-	0.0%	-	0.0%
Profit before taxes	**357**	**11.8%**	**426**	**15.5%**	**(69)**	**-16.2%**
Taxes	(131)	-4.3%	(170)	-6.2%	39	22.8%
Net profit	**226**	**7.5%**	**257**	**9.3%**	**(31)**	**(11.9)%**

During the financial year ended December 31, 2024, the operating margin, measured in terms of EBITDA, stood at 33.05%, recording an improvement of 2.67 percentage points compared to the 30.38% recorded in the previous financial year. On the contrary, the net margin stood at 7.46%, showing a decrease of 1.87 percentage points compared to the 9.33% recorded at December 31, 2023.

INDEXES		12/31/2024	12/31/2023
Debt ratio	Total debts / Total assets	1.6%	1.1%
Current ratio	Current assets / Current liabilities	78.5	127.3
ROS	EBIT / Sales revenues	12.2%	16.7%
Asset turnover	Average turnover / Average total assets	1.4%	1.5%
ROI	EBIT / Average net invested capital	14.6%	16.6%
Net ROE	Net profit / Average equity	0.1%	0.2%
Gross ROE	Profit before taxes / Average equity	0.2%	0.3%
EBITDA	Earnings Before Interest, Taxes, Depreciation, and Amortisation	33.0%	30.4%
CET1	Common Equity Tier1 / Risk–Weighted Assets	320.9%	266.0%
LRA	Group equity / Total commitments	31.7%	49.0%
LCR	Stock Of High-Quality Assets / Expected total net cash outflows over the 30-day	548.4%	346.4%
NSFR	Cash & Equivalents / Long-Term Liabilities	393.7%	296.3%

Environment and staff

The type of activities carried out by the Group does not involve risks or the circumstances that could reasonably lead to environmental damages. The Company is accredited to the United Nations Global Compact, with the aim of certifying the Social, Environmental and Governance commitment according to ESG criteria (Environment, Social, Governance). It publishes annually the COP - Communication On Progress, which is a non-financial report. Being a member of the Global Compact requires the integration of the Ten Principles into corporate strategies and decision-making processes, along with the annual reporting of progress. The Report illustrates the company's commitments to Human Rights, Labor, Environment and Anti-Corruption.

Concerning personnel, the Group has long implemented all the initiatives necessary to ensure health in the workplace, in accordance with the provisions of the relevant national legislation. In particular, the rules outlined in the Consolidated Law on Safety at Work, established by Legislative Decree no. 81 of 2008, are applied.

It is important to note that the ETC Group places particular attention on the training and growth of its staff in order to internally develop the skills necessary to oversee each corporate function. Furthermore, the Group plans to establish appropriate compensation, loyalty and incentive for top management and other individuals who hold key positions.

For further information refer to the supplementary note.

Turnover

The staff turnover rate remains at physiological levels. During the financial year, a turnover of 25% was recorded, resulting from the entry of 6 new resources.

The Company, in line with its strategic vision, continues in the implementation of a policy aimed at the loyalty and valorization of its human capital.

Training

The Group pays constant attention to the development of the professional skills of its collaborators, promoting both internal and external specialist training courses, through qualified and carefully selected partners on the market.

Health & Safety

The protection of health and safety in the workplace is a priority for the Group. In this regard, all necessary measures, mandated by current legislation, are implemented and constantly updated, including the supply of personal protective equipment and compliance with operational safety requirements.

Descriptions of the main risks and uncertainties to which the company is exposed

Pursuant to art. 40, paragraph 1 of Legislative Decree 127/91, the main risks to which the companies included in the Group are exposed are indicated below.

The most important business risks are constantly monitored by the Presidency, assisted and supported by the Technical Committees and periodically examined by the Board of Directors, which takes them into account in the development of the strategy.

Market risks:

ETC adopts the guidelines of the standard approach provided by the Basel II/III agreements for the management and monitoring of risks. In this context, market risk is assessed based on the credit rating assigned to the obligated counterparties in the transactions in which the Group is involved, in accordance with the risk weighting parameters provided by the international regulatory framework.

The Group operates in the technical and financial management of international trade and investments, a sector strongly influenced by the demand for goods from the targeted markets - in particular West and Central Africa - and by the related evolutions of the levels of wealth, economic growth and political and institutional stability of the countries involved. ETC's ability to sustainably develop its business is therefore partially correlated to the macroeconomic context of the territories in which it operates. However, thanks to its consolidated presence in a large number of African countries, the Group benefits from a geographical diversification that allows it to effectively mitigate concentration risk, limiting the impact of any local economic deterioration on the overall economic and financial results.

Risks related to management and human resources management:

The success of ETC depends on the Top Management, on the individual business areas and on the expertise of its personnel. The main risks related to the human resources area are linked to the capability to effectively manage the staff. Concerning the ability to attract valuable resources, it is highlighted how the company plans initiatives aimed at improving both the quality of professional life of its employees and collaborators, and the external image (communication, relationships with schools and universities, testimonials, company internships, etc.), occasionally seeking the support of specialized service companies with proven experience and professionalism.

Ongoing legal proceedings and settlement agreements:

In order to face the risk of legal action, ETC has made appropriate provisions over the years in specific risk funds, which are contained among the liabilities in the Balance Sheet. For further details on legal disputes and settlement agreements, please consult the relevant section in the Explanatory Notes to the Financial Statements.

Business continuity and economic situation :

The Financial Statement assessments were made under the assumption of the continuation of the company's business as reported in the specific paragraph of the Explanatory Notes to the Financial Statements. The information elements and the data analyzed confirm the reasonable existence of the assumptions of operational continuity of the Group, despite the international macroeconomic context remaining characterized by elements of uncertainty.

Management and typology of financial risks

The business may be subject to various types of risks having a financial impact, such as counterparty, market and operational risks. In this regard, in the 2024 financial year the Company drawn up the RAS risk measurement document (*Risk Appetite Statement*) with reference to the framework of the FSB (*Financial Stability Board)*, updated quarterly, an essential tool for monitoring risk, promoting the adoption of a solid and transparent management framework towards market stakeholders, which includes the following elements:

1. Strategic goals: Describes the overall objectives of the organization and how risk management is integrated into them.
2. Acceptable level of risk: Indicates the level of risk that the organization is willing to take to achieve its objectives, considering its risk tolerance and its ability to absorb losses.
3. Risk Assessment Criteria: Specifies the criteria used to assess and measure risks, including risk exposure limits, assessment methods, and monitoring metrics.
4. Roles and responsibilities: Defines who is accountable for the risk management and what are their roles and responsibilities within the organization.
5. Monitoring and reporting mechanisms: Describes how risks are monitored and reported, as well as which corrective measures are taken if necessary.

The Risk Appetite Statement is essential to ensure cautious risk management, aligned with the objectives and financial capacity of the organization. Its effective adoption and implementation are crucial to the long-term stability and sustainability of the organization and the financial system as a whole.

In relation to the Group's core business, involving the analysis and assumption of risk (also in the context of Confirming in international trade) it should be noted that, on a voluntary basis, the Board of Directors decided during its meeting of 18 October 2018, to adopt the Basel guidelines concerning prudential principles for risk management. To implement this strategic choice of adoption of the Basel standards, the Company has established the methodology for measuring credit risk in the Corporate Risk Manual, which was approved by the Administrative Body on 28 May 2021. This methodology uses the Tigran Fintech Platform (Modefinance), recognized as an ECAI, to determine the Credit Rating of the obligated counterparties, functional to the accurate classification of the counterparty credit and the associated risk weighting.

During the 2024 financial year, the Risk Committees specifically convened, examined and approved the submitted dossiers, in compliance with the admissibility criteria and following the positive outcome of the due diligence process conducted by the relevant internal offices. These checks included:

– legal analysis and regulatory compliance,
– AML/CFT and anti-corruption assessment,
– application of the standard method for measuring risks.

As of December 31, 2024, the total value of outstanding commitments amounts to Euro 169,196,174, against Euro 606,216,108 of real guarantees received (including subrogations of mortgage guarantees, pledges on plants and assets, as well as financial and liquid guarantees). The resulting risk-weighted exposure (Risk Weighted Assets – RWA) is equal to Euro 19,763,615, with a corresponding absorption of own funds equal to Euro 1,865,685.

Management and coordination activities

The Group is not subject to management and coordination activities by companies or entities and defines its general and operational strategic directions in full autonomy.

Research and development activities carried out

No costs for research and development activities were incurred during the financial year.

Foreseeable evolution of management

In the 2025 financial year, the company intends to continue its growth path in line with the Business Plan and the Strategic Plan updated by the Board of Directors on 26 September 2023. On the one hand, it takes into account the high rate of development recorded in the targeted African markets (Central and Western Africa), mostly in terms of growth on the whole continent (source: Africa Pulse by the World Bank); on the other hand, it pursues a process of structural growth of the Group, implemented through the 5 pillars of the Strategic Plan currently being implemented:

- Financial Capital:
    - improvement of the capital strength index through a free increase in share capital;
    - increase in capital strength through the entry of new investors;
    - improve the company's liquidity ratio through bond issuance.
- Human Capital:
    - corporate training plan;
    - strengthening the workforce through the inclusion of new human resources.
- Organizational Process:
    - strengthening of the governance model and company procedures;
    - IT implementation (hardware and software).
- Business Development:
    - implementation of an inbound marketing and communications plan;
    - implementation of the business development plan;
    - initiation of accreditation process at the West African Financial Markets Authority to open up a new market segment.
- Corporate Sustainability:
    - implementation of the UN Global Compact objectives;
    - completion of the process for obtaining ISO 37001.

Shares or quotas of the parent company owned by it or by controlled companies, also through trust companies or third parties

Since September 2022, the Company has held treasury shares with a historical cost of Euro 50,000.

Silea (Treviso - Italy) March, 27th 2025

The Chairman of the Board of Directors

Anco Marzio Lenardon

Independent Auditor’s Report

ETC Invest SpA

Information data	
Headquartered in	Silea (Treviso), Italy
Tax code	4821260264
REA number	TREVISO400769
VAT	4821260264
LEI Code	8156002BEE58A8C9E527
BIC Swift	ETCGIT2TXXX
Share Capital (€)	250,000,000 authorised 11,842,000 paid-up
Tier 1	31,391,939
Legal form	Joint Stock Company
Business sector (NACE Code)	70.22 and 64.99
Company in liquidation	no
Company with sole shareholder	no
Company subject to management and coordination by others	no
Group membership	Yes

Amounts are expressed in Euro

Independent Auditor’s Report

Pursuant to Article 14 of Legislative Decree No. 39 of January 27, 2010

To the Shareholders of ETC Invest S.p.A.

Report on the Audit of the Consolidated Financial Statements as of December 31, 2024

Opinion

I have been engaged to audit the consolidated financial statements of ETC Invest S.p.A. (the “Company”), which comprise the consolidated statement of financial position as of December 31, 2024, the consolidated income statement, the statement of changes in equity, the cash flow statement for the year then ended, and the explanatory notes, which include relevant information on the accounting principles applied.

In my opinion, the consolidated financial statements present a true and fair view of the financial position of the Company as of December 31, 2024, and of its financial performance and cash flows for the year then ended, in accordance with the applicable Italian accounting standards (OIC), where applicable, and the International Financial Reporting Standards (IFRS) as adopted by the European Union.

Scope of the Audit

The audit of the 2024 consolidated financial statements involved audit procedures conducted at the Company’s headquarters, including interviews primarily with personnel responsible for administrative, financial, and accounting matters, targeted inquiries, collection of documentation, sample testing of entries within the revenue and expenditure cycles, financial analysis, and other audit procedures.

The audit was conducted in accordance with International Standards on Auditing (ISA Italy) and International Financial Reporting Standards (IFRS). I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my opinion.

Responsibilities of the Directors and the Management Control Committee for the Consolidated Financial Statements

The Directors are responsible for the preparation of the consolidated financial statements that provide a true and fair view in accordance with the IFRS adopted by the European Union, and for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

The Directors are also responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern, and using the going concern basis of accounting unless they intend to liquidate the Company or cease operations, or have no realistic alternative but to do so.

Following the governance change implemented by the Company through the adoption of a monistic system, the Management Control Committee is responsible, within the limits set by law, for oversight of the financial reporting process.

Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

My objectives are to obtain reasonable assurance as to whether the consolidated financial statements as of December 31, 2024, are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes my opinion.

Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with national and international auditing standards (ISA Italy and IFRS) will always detect a material misstatement when it exists.

Misstatements may result from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

In conducting the audit in accordance with the applicable auditing standards, I exercised professional judgment and maintained professional skepticism throughout the audit. In particular, I:

- Identified and assessed the risks of material misstatement of the consolidated financial statements, whether due to fraud or error; designed and performed audit procedures responsive to those risks; and obtained audit evidence that is sufficient and appropriate to provide a basis for my opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control;
- Obtained an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control;

- Evaluated the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management;

- Concluded on the appropriateness of management's use of the going concern basis of accounting, and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. In the presence of such uncertainty, I am required to draw attention in my auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify my opinion. My conclusions are based on the audit evidence obtained up to the date of this report. However, future events or conditions may cause the Company to cease to continue as a going concern;

- Evaluated the overall presentation, structure, and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

In my opinion, the management report and the corporate governance report are consistent with the consolidated financial statements of ETC Invest S.p.A. as of December 31, 2024, and have been prepared in accordance with applicable law.

Rome, April 14, 2025
Digitally signed by:
Dr. Giampietro Maria Teodori
(Statutory Auditor)

ETC Invest SpA
Holding company
Via Galileo Galilei 2, CAP 31057 Treviso, ITALY
VAT : 04821260264 - REA : TV-400769 - BIC SWIFT : ETCGIT2TXXX
Authorized Share Capital : 500,000,000 EUR - Paid-up Share: 11.842.000 €

ETC Invest SpA
Regional Bureau Africa
360, Bld de la Marina, 08 BP 1186 Cotonou, BENIN
RCCM : RB/COT/21 B 30105 - IFU : 3202113025001

ETC Surety SA CV
Guarantee Funds
341, Rue Mandessi Bell, Quartier Bali, BP 12480 Douala, CAMEROUN.
R.C.C.M : RC/DLN/2023/M/361 - NIU : M082018470874B
Authorized Share Capital : 1,000,000,000,000 XAF

WWW.ETCGROUP.IT